



BIDS AND AWARDS COMMITTEE I

Supplemental Bid Bulletin No. 1

**SUPPLY AND DELIVERY OF 37 UNITS BRAND NEW TRACTORS (90HP)
FOR THE SUGAR REGULATORY ADMINISTRATION (SRA)**

Bid Ref. No. GPG-B1-2020-357

Approved Budget for the Contract: Php 71,594,427.24

This **Supplemental/Bid Bulletin No. 1** is being issued to advise concerned parties on the amendments to some provisions of the Bidding Documents and reply to queries raised by suppliers through letters/emails for the information of all bidders for the afore cited project.

Due to PhilGEPS Website being under maintenance until September 11, 2020 and pursuant to PhilGPES advice, this Bid Bulletin 1 is posted in the PITC Website only and shall already be binding to all interested bidders.

1. ISSUANCE OF AMENDED BIDDING DOCUMENTS:

- i. Due to the change in the Bid Reference No., an Amended Invitation to Bid and Amended Bidding Documents is hereby issued together with this Supplemental Bid Bulletin No. 1. Bidders are instructed to obtain and use the Amended Bidding Documents.
- ii. Bidders who previously bought Bidding Documents are asked to return them so it can be replaced with Amended Bidding Documents.

2. INVITATION TO BID

BID REFERENCE NUMBER

FROM	TO
GPG-B1-2020-357 Rebid	GPG-B1-2020-357

SECTION III. BID DATA SHEET (BDS)

9.1 The Procuring Entity will hold a Pre-bid Conference for this Project on **20 August 2020, Thursday, 1:00pm via Video Conference (Zoom).**

*Prospective bidders interested to join the Pre-Bid Conference via video conference (Zoom) may send request for Zoom Link Password to the **bac1secretariat@pitc1973.onmicrosoft.com** with the following information together with proof of identity of the attendee a day before the scheduled conference.*

1. Name of Project
2. Bid Reference
3. Activity
4. Company Name
5. Address
6. Name of Representative/s [maximum of two (2)]
7. Contact Nos.
8. E-mail Address
9. Scanned or Proof of Identity (please attach)

For the Pre-Bid Conference, bidders are encouraged to send their authorized technical representatives or personnel who are familiar with the bid requirements and will prepare the documents for the bidder. Only the pre-registered representative or personnel/s shall be allowed to attend the zoom meeting

9.1 The Procuring Entity will hold a Pre-bid Conference for this Project on **20 August 2020, Thursday, 10:00am via Video Conference (Zoom).**

*Prospective bidders interested to join the Pre-Bid Conference via video conference (Zoom) may send request for Zoom Link Password to the **bac1secretariat@pitc1973.onmicrosoft.com** with the following information together with proof of identity of the attendee a day before the scheduled conference.*

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4. Company Name
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6. Name of Representative/s [maximum of two (2)]
7. Contact Nos.
8. E-mail Address
9. Scanned or <u>Photo</u> of Proof of Identity (please attach)

For the Pre-Bid Conference, bidders are encouraged to send their authorized technical representatives or personnel who are familiar with the bid requirements and will prepare the documents for the bidder. Only the pre-registered representative or personnel/s shall be allowed to attend the zoom meeting

12.1 b) TECHNICAL DOCUMENTS

(ii) Duly signed, conformed and completed Technical Bid Form and other Technical Documents.

Annex V-A	Technical Bid Form
Annex V-A1	Terms of Reference
Annex V-A2	Deployment Sites
Annex V-A3	Actual Field Performance Test for Tractors
Annex V-A4	SRA Logo

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Annex V-A1	Terms of Reference
Annex V-A2	Deployment Sites
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Annex V-A4	SRA Logo

(Please use the Annex V-A , Annex V-A1, Annex V-A2, Annex V-A3 and Annex V-A4 of the Amended Bidding Documents).

(v) Certification from the manufacturer/importer that the bidder has been a distributor or dealer of the product being offered for the last ten (10) years	(v) Certification from the manufacturer that the bidder has been a distributor or dealer of the product being offered for the last eight (8) years .
(vii) Valid and Current AMTEC Test Report showing that the Tractor being offered is compliant with all SRA Technical Specifications per Annex V-A1.	(vii) Valid and Current AMTEC Test Result showing that the Tractor being offered is compliant with all SRA Technical Specifications per Annex V-A1. If specifications stated in the brochure are different from the AMTEC Test Result, the AMTEC Test Result will prevail.
<p>29.2, 29.2(a), 29.2(b), and 29.2(d)</p> <p>Presentation of Prototype Sample.</p> <p>To present representative/prototype sample within fifteen (15) calendar days from receipt of Notice to Present Sample for post-qualification/product demonstration purposes: Prototype/Sample must be: Brand new unit to be used for product demonstration, which at the option of the Supplier may be part of the delivery.</p> <p>...xxx.....</p>	<p>29.2, 29.2(a), 29.2(b), and 29.2(d)</p> <p>Presentation of Prototype Sample.</p> <p>To present representative/prototype sample within fifteen (15) calendar days from receipt of Notice to Present Sample for post-qualification/product demonstration purposes: Prototype/Sample may either brand new, or previously sold will be subjected to actual testing as per Annex V-A3:</p> <p>Brand new unit to be used for product demonstration, which at the option of the Supplier may be part of the delivery, OR</p> <p>Previously sold item, provided that it is delivered not more than 1 year prior to product demonstration as evidenced by the Delivery Receipt. Bidder will have to make arrangements with the owner of the sold item to make the product available in the Testing Site, including the warranties.</p> <p>...xxx.....</p>

BIDDER'S QUERY:

ALL CERTIFIED EQUIPMENT TRADING CORPORATION email received on Aug. 26 2020				
Query No. 1	We intend to participate to the bidding. However to ease our limitations of some bidders like us, may we humbly request that the Honorable Committee revise some provisions of the Terms of Reference-Technical Specifications as follows;			
	Item No.	Technical Specifications (As of Aug. 20, 2020)	Requested Revision	Reason/Justification
	7	Fuel Tank Capacity: 85-95 li	Fuel Tank Capacity: Manufacturer's Standard or 85li minimum	To allow participation of more bidders. Tank capacity depends on fuel consumption. Our offered brand has a 170L fuel tank capacity. In which we thought would be also advantageous for the end user.
SRA Reply No. 1	REQUEST DENIED, Technical Specifications of SRA remains the same			

Query No. 2	Item No.	Technical Specifications (As of Aug. 20, 2020)	Requested Revision	Reason/Justification
	9	Lifting Capacity @610 mm from hitch: Not less than 1500kg.	Lifting Capacity @610mm from hitch: Not less than 1400kg.	Participation of more Bidders. Our offered brand has a 1,461.33 kg. lifting capacity. There are no implements that weight more than 1500kg. suitable for a 90hp tractor. For a tractor in this power range, the difference between our brand's lifting capacity and the prescribed specification is negligible. For tractor and implement performance a better basis would be its rated power and actual PTO power.
SRA Reply No. 2	REQUEST DENIED, Technical Specifications of SRA remains the same			
Query No. 3	Item No.	Requirements during Bid Opening as of Aug. 20, 2020	Requested Revision	Reason/Justification
	2	Certification from the manufacturer/importer that the bidder has been a distributor or dealer of the product being offered for the last ten (10) years	Certification from the manufacturer/importer that the bidder has been a distributor or dealer of the product being offered for the last eight (8) years.	This requirement limits suppliers that are very much capable to supply but just lack some years of distributorship. If this requirement was to determine the capability or eligibility of the supplier, there are other documents that can prove better pertaining to their capability to supply, instead of a certification such as SLCC and NFCC. It is better that we give more importance to the compliance of the product itself, through the stated technical specifications, rather than years of distributorship. Also, a manufacturer issuing a distributorship to a supplier's eligibility and capability to supply.
SRA Reply No. 3	REQUEST GRANTED, Certification from the manufacturer that the bidder has been a distributor or dealer of the product being offered for the last eight (8) years.			

ABOMAR EQUIPMENT SALES CORPORATION email received on August 26, 2020

Query No. 1	<p>B.D.S 12.1 (b) (xii) Certificate of Performance Evaluation (Annex VII) showing a rating of at least Very Satisfactory, issued by the Bidder's client for the Single Largest Completed Contract/s of Similar Nature within the last five (5) years (per Annex I-A).</p> <p>REQUEST: Can we present during the bidding scanned copies of the Certificate of Performance Evaluation and just present the original during Post Qualification? The customer that we will be presenting in our SLCC is located in Visayas and Mindanao. Due to restricted travel according to logistics companies the average transit time of documents from one island to another will be 2 to 3 weeks. We will not have enough time to receive the documents and present it during the bid opening on September 10, 2020.</p>
PITC Reply No. 1	The scanned copy of the Certificate of Performance Evaluation for submission on Bid Opening is acceptable under the present condition.

<p>Query No. 2</p>	<p>BDS 12.1(b)(iii) Product brochure and/or Technical Data Sheets</p> <p>REQUEST: If the AMTEC Test Result shows conformity to the Technical Specification requirement, can we just present the AMTEC Test and not anymore the brochure? There are results in the AMTEC test that might be different to the information indicated in the brochure because testing environment and set-up being used in AMTEC is different from the testing and set-up being conducted in the testing facilities of our supplier/s.</p>
<p>SRA Reply No. 2</p>	<p>NO. Both the Product Brochure and/or Technical Data Sheet AND the Valid and Current AMTEC Test Result are required to be submitted on Bid Submission and Opening of Bids. If specifications stated in the brochure are different from the AMTEC Test Result, the AMTEC Test Results will prevail.</p>
<p>Query No. 3</p>	<p>BDS 12.1(b)(iv) For DISTRIBUTORS/DEALERS/RESELLERS: Valid and current Appointment of the bidder as distributor, dealer, reseller issued by the manufacturer of the Tractor. If the Certificate is not issued by the manufacturer, bidder must also present an appropriate document showing the relationship between the manufacturer and the issuing company.</p> <p>AND</p> <p>BDS 12.1(b)(v) Certification from the manufacturer/importer that the bidder has been a distributor or dealer of the product being offered for the last ten (10) years.</p> <p>REQUEST: Can both items, BDS12. 1(b)(iv) and BDS 12.1(b)(v) be presented in a single certificate?</p>
<p>PITC/SRA Reply No. 3</p>	<p>REQUEST GRANTED, the two statements can be in one document.</p>
<p>Query No. 4</p>	<p>BDS 12.1(b)(vi) A Notarized Affidavit from the Manufacturer that the particular Brand of tractor or its original Brand that they are offering has been available in the Philippine market for the last thirty (30) years prior to the bidding.</p> <p>REQUEST: Can the notarization be performed here in the Philippines as long as the certificate has the supplier's/manufacturer's official stamp? Securing a notarization from our supplier/manufacturer requires to undergo a long process because it has to go through their legal counseling and series of approvals. We might not have enough time to secure the certification specially at this moment of limited work schedules. Instead of the notarization, we are willing to present proof of documentation showing that the brand has been in existence in the Philippine market for thirty (30) years. The documentary proof maybe in the form of Proof of Order and/or Purchase, Service Request/Order, Sales Invoice, Commercial Invoice, and/or any documentation representing transactions made in the Philippines for the last 30 years.</p>
<p>SRA Reply No. 4</p>	<p>REQUEST DENIED. Requirement during Bid Opening remains the same.</p>
<p>Query No. 5</p>	<p>BDS 29.2, 29.2(a), 29.2(b) and 29.2(d) Presentation of Prototype Sample: To present representative/prototype sample within fifteen (15) calendar days from receipt of Notice to Present Sample for post-qualification/product demonstration purposes; Prototype/Sample must be: Brand new unit to be used for product demonstration, which at the option of the Supplier may be part of the delivery.</p> <p>REQUEST: Can the prototype be not brand new as long as the unit has been sold within the past one (1) year? The import industry is facing difficulty because of the existing pandemic situation. Everyone is experiencing delays in shipment. The bidding process takes up time that can go for more than 3 months and we might not be able to hold on to our existing stocks within that time frame</p>

<p>SRA/PITC Reply No. 5</p>	<p>REQUEST GRANTED.</p> <p>Presentation of Prototype Sample.</p> <p>To present representative/prototype sample within fifteen (15) calendar days from receipt of Notice to Present Sample for post-qualification/product demonstration purposes: Prototype/Sample may either brand new, or previously sold will be subjected to actual testing as per Annex V-A3:</p> <p>Brand new unit to be used for product demonstration, which at the option of the Supplier may be part of the delivery, OR</p> <p>Previously sold item, provided that it is delivered not more than 1 year prior to Product demonstration as evidenced by the Delivery Receipt. Bidder will have to make arrangements with the owner of the sold item to make the product available in the Testing Site including the warranties.</p> <p>....XXX....</p>					
<p>Query No. 6</p>	<p>Annex V-AI TERMS OF REFERENCE, REQUIREMENTS IF AWARDED THE CONTRACT• Delivery period: within 120 calendar days upon receipt of Notice to Proceed.</p> <p>REQUEST: Once again, due to the global pandemic and its negative effect in the supply chain and logistics, can we request to extend the delivery period up to 180 calendar days?</p>					
<p>SRA Reply No. 6</p>	<p>REQUEST DENIED. Delivery period of 120 calendar days from receipt of Notice to Proceed remains the same.</p>					
<p>FORTUNATTRACT AGRO-SALES, INC. email received on August 26, 2020</p>						
<p>Query No. 1</p>	<p>We already downloaded the Bidding Documents on your website, upon checking, we fail to look for specific implements needed for the said Tractors.</p>					
<p>PITC Reply No. 1</p>	<p>We are only procuring Tractors (90hp), no implements.</p>					
<p>FILHOLLAND CORPORATION email received on August 23, 2020</p>						
<p>Query No. 1</p>	<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: center;">Requested Revision</th> <th style="text-align: center;">Reason/Justification</th> </tr> </thead> <tbody> <tr> <td style="vertical-align: top;"> <p>Allow the acceptance of two (2) Brand Names to compose the 37 units of brand new tractors (90 Hp), provided these two brands are manufactured by one Manufacturer only.</p> </td> <td style="vertical-align: top;"> <p>We support the block farmers, as end-users, by delivering to them the 37 units within 15 to 30 days. Time is of essence, the required delivery time of 120 days is too long. In this critical time of the pandemic, where travel and transport of manual farm laborers are limited or restricted, our small sugarcane block farmers are in dire need for farm tractors in order to improve productivity. Hoping for a favorable response on our requested revision.</p> </td> </tr> </tbody> </table>	Requested Revision	Reason/Justification	<p>Allow the acceptance of two (2) Brand Names to compose the 37 units of brand new tractors (90 Hp), provided these two brands are manufactured by one Manufacturer only.</p>	<p>We support the block farmers, as end-users, by delivering to them the 37 units within 15 to 30 days. Time is of essence, the required delivery time of 120 days is too long. In this critical time of the pandemic, where travel and transport of manual farm laborers are limited or restricted, our small sugarcane block farmers are in dire need for farm tractors in order to improve productivity. Hoping for a favorable response on our requested revision.</p>	
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<p>PITC Reply No. 1</p>	<p>REQUEST DENIED. All 37 units of tractor (90HP) should be of ONE (1) BRAND only.</p> <p>In line with the government procurement policy of COMPETITIVENESS, that is, extending equal opportunity to enable several private contracting parties who are eligible and qualified to participate in competitive bidding, SRA has set the delivery period as one hundred twenty (120) calendar days from receipt of Notice to Proceed (NTP). Hence, we see no reason to allow two (2) brands for the required 37 units of tractor (90HP).</p>					

PI FARM PRODUCTS INC. email received on August 24, 2020

Query No. 1	Requesting to reduce Ten (10) years SRA Terms of Reference for Dealership Certification coming from Manufacturer to Five (5) years. Reason is that , our company acquired exclusive distributorship of brand name in the Philippines; we assure tractor durability, stocks availability of fast moving spare parts, warranty and well-trained personnel and technicians for after sales service nationwide.
SRA Reply No. 1	REQUEST DENIED. However, Certification from the manufacturer that the bidder has been a distributor or dealer of the product being offered for the last eight (8) years.
Query No. 2	Requesting for a settlement halfway for Thirty (30) years SRA Terms of reference existence of brand name in the Philippine market to Thirty Five (35) years, combined brand name exposures International and Local Market
SRA Reply No. 2	REQUEST DENIED. Requirements remains the same.
Query No. 3	Requesting to submit email documents, SRA Terms of Reference of Notarized Affidavit stating the years of exposure in the local market for the brand being offered.
SRA Reply No. 3	REQUEST DENIED. Requirements remains the same.

Please use the **Amended Bidding Documents** together with all other required documents for the Bid Opening on **15 September 2020 (Thursday), 10:00AM**. Please use the **Amended Checklist of requirements for Bidder** as reference.

This **Supplemental/Bid Bulletin 1** shall form part of the Bidding Documents. Any provisions in the Bidding Documents inconsistent herewith is hereby amended, modified and superseded accordingly.

For guidance and information of all concerned.

Issued this **7th September 2020** in Makati City.

Reviewed and Approved by:

(SGD)CHRISTABELLE P. EBRIEGA
Chairperson, Bids and Awards Committee - I

(SGD)ATTY. MA. GUDELIA C. GUESE
Vice Chairman

(SGD)MYRA CHITELLA T. ALVAREZ
Member

DAVID A. INOCENCIO
Member

(SGD)JOEL S. RODRIGUEZ
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Concurred by:

(SGD) ATTY. IGNACIO SANTILLANA
BAC Provisional Member-SRA