



**INVITATION FOR NEGOTIATION**

**SUPPLY AND DELIVERY OF SIXTEEN (16) UNITS BRAND NEW  
FIBERGLASS REINFORCED PLASTIC WATERCRAFT (SPEEDBOAT)  
FOR THE PHILIPPINE NAVY (PN)**

**BAC Nego Ref. No. MPG-BI-2019-309 2nd Nego  
(Previous Bid Ref. Nos. MPG-BI-2018-390, MPG-BI-2019-157 Rebid & MPG-BI-2019-225 Nego)**

**Approved Budget for the Contract – P 340,632,603.36**

- The **Philippine International Trading Corporation (PITC)** and the **Philippine Navy (PN)** intend to apply the sum of **PESOS: Three Hundred Forty Million Six Hundred Thirty-Two Thousand Six Hundred Three and 36/100 (P 340,632,603.36) (Inclusive of VAT)** being the **Approved Budget for the Contract (ABC)** to payment under the contract for the **Supply and Delivery of Sixteen (16) Units Brand New Fiberglass Reinforced Plastic Watercraft (Speedboat) for the Philippine Navy (PN)** more particularly described as follows:

Description	Qty	ABC (P) (VAT Inclusive)	Funding Source	Cost / Price of Nego Documents (cash payment only) (P)
Fiberglass Reinforced Plastic Watercraft (Speedboat)	16 Units	340,632,603.36 (21,289,537.71/ unit)	PITC AR No. 0002897 dated 3/21/2018	50,000.00

*\*Must be issued by a Local Universal or Local Commercial Bank.*

- Financial Proposal received in excess of the ABC shall be automatically rejected at the opening of proposals.
- PITC and PN** now invite Proposals from MARINA Licensed Shipbuilders or Boatbuilders for the **Supply and Delivery of Sixteen (16) Units of Brand New Fiberglass Reinforced Plastic Watercraft (Speedboat) for the Philippine Navy (PN)** (hereafter referred to as GOODS).
- The negotiation is open to Filipino citizens / sole proprietorships, partnerships, or organization with at least sixty percent (60%) interest or outstanding capital stock belonging citizens of the Philippines.
- The winning supplier must present one (1) prototype sample within sixty (60) calendar days from receipt of Notice to Present Sample, which at the option of the Supplier may be part of the delivery.
- Required delivery period:** Within One Hundred Eighty (180) calendar days from receipt of Notice to Produce.

Deliveries	Delivery Period	Minimum Quantity to be Delivered	Delivery Place
1 <sup>st</sup> tranche	Within Ninety (90) calendar days from the Notice to Produce	8 units	Naval Station Romulo Espaldon, Bagong Calarian, Zamboanga City
2 <sup>nd</sup> tranche	Within Ninety (90) calendar days from due date of the 1 <sup>st</sup> tranche	8 units	Marine Barracks Rudiardo Brown, Fort Bonifacio, Taguig City
<b>Total</b>		<b>16 units</b>	

- A prospective Supplier should have completed within the last five (5) years from the date of submission and receipt of proposals a Single Largest Completed Contract that is similar to the contract being offered amounting to at least fifty percent (50%) of the ABC;

**“Similar Contract” shall mean Watercraft.**

8. Negotiation will be conducted based on Sec 53.1 of the Revised Implementing Rules and Regulation of (IRR) of Republic Act (R.A.) 9184, otherwise known as the "Government Procurement Reform Act". All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.
9. The Invitation to Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at [www.pitc.gov.ph](http://www.pitc.gov.ph). PROVIDED that suppliers shall pay the applicable fee for the Negotiation Documents not later than the submission of their proposals. Interested parties may inspect the Negotiation Documents upon presentation of proper identification during office hours (8:00am – 4:00pm) on weekdays only.  
  
However, suppliers who previously bought Bidding/Negotiation Documents under Bid Ref. Nos. MPG-B1-2018-390, MPG-B1-2019-157 Rebid & MPG-B1-2019-225 Nego may acquire the Negotiation Documents free of charge upon presentation of the Official Receipt for said previous projects.
10. For the Pre-Nego Conference, suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the negotiation documents.
11. The Schedule of Activities shall be as follows:

<b>ACTIVITIES</b>	<b>TIME</b>	<b>VENUE</b>
<b>1. Issuance of Negotiation Documents</b>	8:00 AM to 4:00 PM only, Mondays to Fridays, starting <b>04 July 2019</b>	BAC I Secretariat c/o Ms. Jane C. Arcilla at 4/F, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
<b>2. Pre-Negotiation Conference</b>	<b>08 July 2019</b> <b>10:00 AM</b>	5/F Conference Room, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
<b>3. Submission and Opening of Proposals / Offers</b>	<b>17 July 2019</b> <b>1:00 PM</b>	
<b>4. Negotiations for the Best and Final Offer After the post-qualification of the S/LCB</b>	<b>TBA</b>	

12. Interested parties may obtain further information from the BAC I Secretariat c/o Ms. Jane C. Arcilla at the 4/F, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting 04 July 2019 at tel. No. 818-1479 to 81 loc. 382 However, any queries relative to the contents of the negotiation documents and the project requirements can only be made by suppliers who obtained the negotiation documents not later than ten (10) days prior to the Submission and Opening of Proposals/Offer and Negotiation.
13. PITC reserves the right to accept or reject any proposal or offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

## **PITC BIDS AND AWARDS COMMITTEE I**

Postings on 04 July 2019 PhilGEPS and PITC Website ([www.pitc.gov.ph](http://www.pitc.gov.ph))