



**Philippine International Trading Corporation
BIDS & AWARDS COMMITTEE I**

MINUTES OF THE PRE-BID CONFERENCE
SUPPLY AND DELIVERY OF BRAND NEW 61,592 PAIRS ARMY COMBAT BOOTS
SUEDE, FIELD USE FOR THE PHILIPPINE ARMY (PA)
BID REF. NO. MPG-BI-2020-247
03 February 2020, 5th Floor Conference Room

There being a quorum, Chair convened the meeting at 2:20pm

In attendance are:

FOR PITC BAC-I
Christabelle P. Ebriega, Chairperson
Atty. Ma. Gudelia C. Guese, Vice-Chair
Myra T. Alvarez, Member
David A. Inocencio, Member
Joel S. Rodriguez, Member
PITC TWG/BAC Secretariat (as per attached attendance Sheet)

HIGHLIGHTS OF PROCEEDINGS:

- Chair welcomed everyone to the pre-bid conference for the Supply and Delivery of Brand New 61,592 pairs Army Combat Boots, Suede, Field Use for the Philippine Army (PA). After which, Chair introduced the BAC members.
- For the record, no representatives from PA was present during the pre-bid conference.
- Chair acknowledged the presence of the following prospective bidders present in this pre-bid conference; namely:
 - 1) Gibson Shoe Factory, Inc.
 - 2) Filboot Manufacturing Corp.
- Chair informed that to be able to participate in this bid project, the prospective Bidder should have completed within the last five (5) years from the date of submission and receipt of bids a single contract similar to the contract to be bid amounting to at least twenty-five percent (25%) of the ABC of the item being bid for.
 "Similar" contract shall mean **footwear**
- At the same time, Due to the inherent nature of R.A. 9290, this bid project will only be limited to domestically accredited producers and manufacturers of footwear and leathersgoods with valid Certificate of Accreditation issued by the Board of Investments (BOI) pursuant to RA 9290, or "**Footwear, Leather goods and Tannery Industries Development Act**" who must be Filipino citizens / sole proprietorships, partnerships, or organization with at least sixty percent (60%) interest or outstanding capital stock belonging citizens of the Philippines.
- Chair explained that the first part of the Bidding Documents is the Instructions to Bidders which should be read by the prospective Bidders at their own good time. What will be discussed in this pre-bid conference are the documents that are required to be submitted on Bid Opening Day;
- Chair started to discuss the Envelope System:
 - **Envelope System:** The system of submission is a two envelope system wherein **Envelope 1** will contain the eligibility and technical documents and **Envelope 2** will only contain the Financial Bid.
 - **Number of Copies:** All documentary submission must come in three sets. These will be placed in 3 folders marked: "original", "duplicate" and "triplicate".
 - **Sealing/Markings:** The two envelopes will then be placed in a master envelope. The master envelope will then be sealed and marked in accordance with the instructions stated in the Bidding Documents.

ENVELOPE I – ELIGIBILITY & TECHNICAL DOCUMENTS

Class "A" Eligibility Documents	Chair's instructions
SEC/DTI Registration Certificate	<p>For Corporation, submission will be the SEC Registration Certificate.</p> <p>For the Sole Proprietorship a copy of valid and current DTI business registration; and</p> <p>For Cooperatives a copy of valid and current Cooperative Development Authority (CDA)</p>
Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas.	<p>Bidders must submit valid and current Mayor's Permit.</p> <p>In case of recently expired Mayor's/Business Permits, it shall be accepted together with the official receipt as proof that the bidder has applied for renewal within the period prescribed by the concerned local government unit, provided that the renewed permit shall be submitted as post-qualification requirement.</p>
Valid and Current Tax Clearance	<p>Bidders must submit their valid and current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018.</p> <p>Chair informed the bidders that PITC does not accept any provisional Tax Clearance, renewal certificate or claim stub because the GPPB has already issued a ruling that only the Tax Clearance itself is acceptable.</p> <p>Chair advised Bidders to only transact with legitimate employees of BIR.</p>
Audited Financial Statements for 2018 and 2017	<p>Submission will be the 2018 and 2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all pages of which must have the stamp "Received" by the BIR.</p>
Valid and Current PhilGEPS Certificate of Registration and Membership (Platinum Registration).	<p>If a Bidder is already a PhilGEPS Platinum Member he can submit the Platinum Membership Certificate together with the Annex "A". The Platinum Membership will substitute for the four (4) eligibility documents enumerated earlier.</p> <p>However, if any of the documents listed in Annex A of the certificate has expired Bidders must submit the valid and current one.</p> <p>Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p>
<p>Annex I Statement of all Ongoing government and private contracts including contracts awarded but not yet started</p>	<p>Chair's instructions to the Bidders with respect to this document is:</p> <ul style="list-style-type: none"> • Form Annex I is already provided in the Bidding Documents. Bidders to use Annex I; • Bidders to provide the information called for; • Additional sheets can be used for as long as the authorized representative signs the last page.
<p>Annex I-A Statement of Single Largest Contract similar to the contract being bid within the last 5 yrs. equivalent to at least 50% of the ABC.</p>	<ul style="list-style-type: none"> • A form is again provided; • Bidders to supply the data or information required in the form and to attach any of the following documents: <ol style="list-style-type: none"> 1. End User's Acceptance 2. Copy of Official Receipt; 3. Sales Invoice with Collection Receipt (They go together)

<p>Net Financial Contracting Capacity (NFCC)</p>	<p>For NFCC - A form is provided for as Annex II-A;</p> <p>As the sample form was flashed on the screen, Chair's instructions is for the Bidder to supply the necessary details as required. A formula is already provided for the bidder to come up with the NFCC.</p> <p>The NFCC must at least be equal to the ABC of the project.</p> <p>In case Bidders does not want to submit the NFCC, they have an option to submit Committed Line of Credit, issued by a local commercial/Universal Bank.</p> <p>FOR COMMITTED LINE OF CREDIT (CLC) - A sample form is provided for as Annex II-B;</p> <p>Chair reminded the Bidders that the Committee does not accept any CLC issued by a Rural Bank or Savings Bank.</p> <p>Chair also emphasized that The amount of the committed Line of Credit MUST BE MACHINE VALIDATED.</p>
<p>Class "B" Documents (For Joint Ventures)</p>	<p>Chair Instruction's</p>
<p>Joint Venture Agreement (JVA)</p>	<ol style="list-style-type: none"> 1. Bidders to submit a copy of Joint Venture Agreement in case joint venture is already in existence; 2. If not submission will be a copy of Protocol/ Undertaking of Agreement to enter into Joint Venture signed by all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful. <p>Submission shall be within (10) calendar days from receipt by the bidder of the notice from the BAC that the bidder is the Lowest Calculated and Responsive Bid [Sec 37.1.4 (a) (i) of the 2016 Revised IRR of RA 9184].</p>
<p>For Local JV Partner</p>	<p>Aside from the JVA or JVP, the local partner shall also submit the four (4) mandatory documents as follows:</p> <ol style="list-style-type: none"> 1. Registration Certificate from the Securities and Exchange Commission (SEC) for corporation, or from Department Trade of Industry (DTI) for Sole Proprietorship, or from Cooperative Development Authority (CDA) for cooperatives. 2. Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas. 3. Valid and Current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018. 4. 2018 and 2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.
<p>For Foreign JV Partner</p>	<ol style="list-style-type: none"> 1. Valid and Current Certificate/ license/ authority to conduct business issued by the regulatory authority in the country where bidder is based. 2. Valid and Current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018. 3. Corporate Financial Statement or Annual Report for 2018 or 2017.

<p>PhilGEPS Certificate of Registration and Membership (Platinum Registration).</p>	<p>The PhilGEPS Certificate of Registration as discussed earlier shall apply.</p> <p>Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p> <p>Chair reminded the Bidders that in case the JV Partners opt to submit their eligibility documents, the Certificate of PhilGEPS Registration (Platinum Membership) shall be a post-qualification requirement to be submitted in accordance with Section 34.2 of the 2016 Revised IRR of RA 9184. "GPPB Circular 07-2017 dated 31 July 2017"</p>
	<p>For the rest of the Eligibility and Technical Documents, any of the JV partners can submit and it will be considered as collective compliance, i.e.</p> <ul style="list-style-type: none"> • Duly filled up and signed form Annex I; • Duly filled up and signed form Annex I-A, complete with the required attachment; • NFCC or CLC.
<p>Technical Documents</p>	<p>Chair's Instructions</p>
<p>Annex IV Bid Security</p>	<p>Chair enumerated the types of Bid Security acceptable to PITC. These are:</p> <p>a. Bid Securing Declaration - A form is provided for as Annex IV.</p> <p>Bidders should use the form provided by PITC because it is complete in contents.</p> <p>In order not to miss out on anything, Chair advised Bidders to photocopy the form or scan it, and then have the authorized representative sign the form and submit it notarized.</p> <p>The other forms of Bid Security are:</p> <p>b. Cash or Manager's Check issued by the local commercial/universal bank equivalent to at least 2% of the ABC issued by a Local Universal or Local Commercial Bank.</p> <p>c. Bank Guarantee/ Bank draft or Irrevocable LC equivalent to at least 2% of the ABC; OR</p> <p>d. Surety Bond callable upon demand equivalent to at least 5% of the ABC.</p> <p>In case Bidders will opt for a Surety Bond, The Bidder has to submit a Certification from the Insurance Commission that the bonding company is authorized to issue Surety Bond. In addition to this, the Surety Bond should contain all the 14 grounds for the forfeiture of the Bid Security and it be written on Bond Itself.</p> <p>Chair advised the Bidders to show the 14 grounds to their bonding company so that the latter can include or type them on the copy of the bond itself.</p> <p>The fourteen (14) grounds is found in Clause 12.1 (b) (i) (c) (c.3) (i) to (xiv) of the Bid Data Sheet.</p>

<p>Annex V-A Technical Bid Form</p>	<p>As the Technical Bid Form was flashed on the screen Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • There is an instruction on the top most part of the form that states "Please use this Bid Form. Do not retype or alter"; • Bidders to put the word "Comply" on all the line item on the column "Bidder's Statement of Compliance"; • All pages must be signed by the authorized representative of the Bidder. <p>Chair reminded the Bidder that if there are any blanks left out unfilled, the TBF will fail because it will mean that the Bidder cannot comply with the technical specifications.</p>
<p>Annex V-A1 Technical Specifications</p>	<ul style="list-style-type: none"> • Bidder's authorized representative/s to sign the "Conforme" box provided on all pages of the Annexes.
<p>Annex V-A2 Test Parameters</p>	
<p>Annex V-A3 Test Criteria</p>	
<p>Annex V-A4 Visual Inspection Checklist</p>	
<p>Annex V-A5 Command Sanction</p>	

- Chair emphasized that the Tariff Sizes will be provided during Contract Implementation.

<p>Annex V-B</p>	<p>Certification that the Bidder is the Manufacturer of the item being bid for. Chair's Instruction are as follows:</p> <ul style="list-style-type: none"> ◦ A form is provided for as Annex V-B; ◦ Transpose the form in Company's Letterhead; ◦ Fill all the required information; ◦ Check the appropriate box whether the machine/equipment are leased, or company owned; ◦ Specify the number of machine/equipment (in operating condition) and its Location (Full Address); ◦ Signed by the authorized representative.
<p>Valid and Current Certificate of Accreditation</p>	<p>Bidders to submit a valid and current Certificate of Accreditation issued by the Board of Investment pursuant to R.A. 9290 or the Footwear, Leathergoods and Tannery Industries Development Act</p>
<p>Annex V-C Bidder's Certification on Product Development.</p>	<ul style="list-style-type: none"> ◦ Transpose the form in Company's Letterhead; ◦ Fill all the required information; and ◦ Signed by the authorized representative
<p>Proof of Authority of the Designated Representative</p>	<p>Submission of a Proof of Authority of the Bidder's Authorized Representative:</p> <ol style="list-style-type: none"> a) For Sole Proprietorship submission of Duly Notarized Special Power of Attorney; b) For Corporation, Cooperative, or the Members of the Joint Venture submission of Duly Notarized Secretary's Certificate evidencing the authority of the designated representative/s. <p>In the case of Unincorporated Joint Venture each member shall submit a separate Special Power of Attorney and/or Secretary's Certificate evidencing the authority of the designated representative/s.</p>

	<p>Once again, Chair advised Bidders to check the wordings. In case the Board appoints more than one person, it is safe that it be worded "any of the following" or "or" so that even only one person can bind the company.</p> <p>However, if not stated this way, then the Committee will look for all the names and signatures of the persons named in the Secretary's Certificate. And if one signature is missing, the submission is non-compliant and will fail.</p>
<p>Annex VI Omnibus Sworn Statement (OSS)</p>	<p>Chair informed that the OSS is standard in all government biddings.</p> <p>Chair advised Bidders to use the form that PITC provided in this Bidding Document.</p> <p>The form must be copied verbatim. But to be sure that nothing is missed out, Chair suggested that the form just be scanned or photocopied and then filled up.</p> <p>On the "I/We", the name of the authorized representative named in the Secretary's Certificate will appear on the line.</p> <p>All blanks must be filled up, appropriate boxes must be ticked off.</p> <p>On the Authority of the Designated Representative, the portion: <u>Name, Title and Specimen Signature</u> must be filled up.</p> <p>All statements from "a" to "h" must be complete.</p> <p>The last page must be signed by the authorized representative and notarized.</p>
<p>ENVELOPE 2 – FINANCIAL ENVELOPE</p>	
<p>Annex VII Financial Bid Form</p>	<p>Envelope 2 will contain the Financial Bid of the Bidders. Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • Bidder has to indicate the unit price and total bid price both in figures and in words in the Financial Bid Form; • Bidder must fill out all line items. If an item is to be given free, bidder must indicate "0"; • Forms to be signed by the bidder's authorized representative <p>Chair explained that the Financial Bid Form cannot be retyped. It may be photocopied for purpose of the other 2 copies required.</p>

- The Chair opened the floor for questions/clarifications. Hereunder are the details:

Bidder's Query/Clarification/s	Committee's Reply
<p>If ever may we request that during Opening of Bids we will submit the actual sample? because there are some bidders who wants to join and they will bid and everything then they will submit a different model and since there is rectification they will just correct it, so can we consider to submit the actual sample on submission and opening of bids?</p>	
	<p>Sir, I guess the intention is for as many participants as possible.</p>

	Because if we tighten the requirements more, maybe one bidder can only join and it will be very limited. And bidders might say that its tailor fit to a particular company.
	And the Philippine Army said that they can have one (1) chance to rectify and within 15 calendar days they should submit.
But if the bidder is not 60% Filipino owned, it is not eligible?	
	Yes, as the way it is stated in the Invitation to Bid.
	Okay if there are no other concerns, Thank you and good luck.

OTHER MATTERS:

- Bidder must **sign** or **initial** each and every interlineation, erasure, overwriting and correction made on their bids. Failure to do so shall result in the invalidation and rejection of their bids.
- Chair would like the prospective bidders to take special note to the Additional Requirement for whoever will be declared Single/Lowest Calculated Bid – submission of Prototype Samples and Swatch Materials and payment of RDC testing fee for post-qualification testing. *Bidders may refer to Technical Bid Form, Line no. 5, page 71 of 122 in the Bidding Documents.*
- Chair suggest that Bidders can put everything in writing and not wait for the last minute to ask/raise questions which can be sent by email, fax or personal delivery.

Prospective Bidders may request for clarifications:

Chair
 Bids and Awards Committee I
 5th Flr., Philippine International Trading Corporation (PITC)
 NDC Building, 116 Tordesillas St., Salcedo Village, 1227 Makati City
 Fax Number: 8818-9801 loc 499 /8892-2149
 Email: chairbac1@pitc.gov.ph

Note: Maximum size of email with attachment is six (6) MB only.

BID SCHEDULE:

- Bidder can send queries/concerns until **21 February 2020** (Friday)
- The Bid Opening is scheduled on **03 March 2020** (Tuesday, 4:00pm)

Adjourned at 2:55 pm

MINUTES TAKEN BY:

MA. VERONICA A. MORALES
 Head, BAC-I Secretariat
 LMC

APPROVED BY:


CHRISTABELLE P. EBRIEGA
 Chairperson, BAC-I



ATTENDANCE SHEET

PRE-BID CONFERENCE (Bid Ref. No. MPG-B1-2020-247)
SUPPLY AND DELIVERY OF BRAND NEW 61,592 PAIRS ARMY COMBAT BOOTS, SUEDE, FIELD USE FOR THE PHILIPPINE ARMY (PA)
 03 February 2020, 2:00 P.M., 5/F Conference Room, Philippine International Trading Corporation (PITC)
 NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

BIDS AND AWARDS COMMITTEE (BAC) I - MILITARY PROCUREMENT GROUP PROJECT

Regular Members	Gender	Signature	Technical Working Group	Gender	Signature
1) Christabelle P. Ebriega	F		1) Manuel O. Elima, III	M	
2) Atty. Maria Gudelia C. Guese	F		2) Pio B. Bellosillo	M	
3) Myra Chitella T. Alvarez	F		3) Ma. Cristina Rosa V. Bautista	F	
4) David A. Inocencio	M		4) Suzanne M. Marticio	F	
5) Joel S. Rodriguez	M		5) Rachel F. Ignacio	F	
6) Irene G. Alayon	F		6) Judy Ann L. Esteban	F	
7) Atty. Mitzell Arthur R. Magdaong	M		7) Michael M. Arriegado	M	
8) MGen Byron H Calimag AFP	M		8) Franklin D. Iglesias	M	
9) BGen Glenn E. Cruz	M		9) Louis Albert H. Quiroga	M	
			10) Joachim Nathe T. Montallana	M	
			Secretariat		
			1) Ma Veronica A. Morales LMC	F	
			2) Jane C. Arcilla	F	
			3) Ana DG. Asprec	F	
			4) Ma Teresa S. Eilma	F	
			5) Mirasol S. Ninobla	F	
			6) Ma. Irissa G. Ordillano	F	
			Observers		
			1) Pio B. Bellosillo	M	
			2) Rachel F. Ignacio	F	



Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS PRE-BID CONFERENCE (Who Have Bought Bid Docs)

Name of Project : SUPPLY AND DELIVERY OF BRAND NEW 61,592 PAIRS ARMY COMBAT BOOTS, SUEDE, FIELD USE FOR THE PHILIPPINE ARMY : (PA)

Bid Reference No. : MPG-B1-2020-247

Time / Date & Venue : 03 February 2020, 2:00 P.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC)
NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

NO ID - NO ENTRY
For Company Personnel
• Valid Company ID with picture and signature
For Individuals (Not representing any Company)
• Any valid government-issued ID with picture and signature

PLEASE PRINT LEGIBLY

ID No.	PRINTED NAME/S OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./s	TIME-IN	BIDDER'S SIGNATURE
	DEITY FARINAS	F	Gibsons Shoe Factory, Inc. P.O. Box 101 of Concepcion Mankay City	0918910145 9422683	gibsonshoes@yahoo.com.ph		1:20	
	Fernando Nidruza	M	-do-	-do-	-do-			

By signing on this form, I/we hereby give consent to PITC to process, which includes collection and storage, among others, the personal data stated herein in line with the provisions of the Data Privacy Act.
PITC hereby commits to secure and treat the data indicated in this form with appropriate confidentiality and will not be shared with anybody unless with written consent of the data subjects.

