



**Philippine International Trading Corporation
BIDS & AWARDS COMMITTEE I**

MINUTES OF THE PRE-BID CONFERENCE
SUPPLY AND DELIVERY OF 1,131 UNITS BRAND NEW COMBAT REFLEX
SIGHT FOR THE PHILIPPINE ARMY (PA)
BID REF. NO. MPG-B1-2020-001
24 January 2020, 5th Floor Conference Room

There being a quorum, Chair convened the meeting at 10:10 A.M.

In attendance are:

FOR PITC BAC-I	FOR PROPONENT – PA
Christabelle P. Ebriga, Chairperson	As per attached attendance sheet
Atty. Ma. Gudelia C. Guese, Vice-Chair	
Myra Chitella T. Alvarez, Member	
David A. Inocencio, Member	
Joel S. Rodriguez, Member	
PITC TWG/BAC Secretariat (as per attached attendance Sheet)	
BIDDERS	
As per attached attendance sheet	

HIGHLIGHTS OF PROCEEDINGS

- Chair welcomed everyone to the Pre-Bid Conference for the above mentioned procurement project. After which, Chair acknowledged the presence of the BAC Members and the End-User's representatives from PA.
- Chair acknowledged the presence of the prospective Bidders present in this Pre-Bid Conference; namely:
 1. Armscor Global Defense, Inc.
 2. Caballo Negro Industriya, Corp.
 3. Presims, Inc.
- Chair informed Bidders that PITC has been tapped by the PA to undertake this project for them.
- Invitees are eligible Manufacturers or Local First Tier Distributors for the Supply and Delivery of 1,131 Units Brand New Combat Reflex Sight. However, foreign manufacturers must be represented by a Philippine based company.
- Chair informed that to be able to participate in this bid project, should have completed a single contract similar to the contract to be bid within the last five (5) years from the date of submission and receipt of bids amounting to at least fifty (50%) of the ABC of this project

 "First Tier Distributor" shall mean a company directly appointed/authorized by the Original Equipment Manufacturer (OEM) to sell or distribute the product.

 "Similar" contract shall mean "weapons or weapon accessories".
- Chair explained that the first part of the Bidding Documents is the Instructions to Bidders which should be read by the Bidders at their own good time. What will be discussed in this Pre-Bid Conference are the documents that are required to be submitted on Bid Opening Day.

- Chair started to discuss the Envelope System:
 - **Envelope System:** The system of submission is a two envelope system wherein **Envelope 1** will contain the eligibility and technical documents and **Envelope 2** will only contain the Financial Bid.
 - **Number of Copies:** All documentary submission must come in three sets. These will be placed in 3 folders marked: "original", "duplicate" and "triplicate".
 - **Sealing/Markings** The two envelopes will then be placed in a master envelope. The master envelope will then be sealed and marked in accordance with the instructions stated in the Bidding Documents.

ENVELOPE 1 – ELIGIBILITY & TECHNICAL DOCUMENTS

<u>Class "A" Eligibility Documents for Local Bidders</u>	<u>Chair's Instructions</u>
SEC/DTI Registration Certificate	<p>For Corporation, submission will be the SEC Registration Certificate.</p> <p>For the Sole Proprietorship a copy of valid and current DTI business registration valid and current.; and</p> <p>For Cooperatives a copy of valid and current Cooperative Development Authority (CDA)</p>
Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas.	<p>Bidders to submit a Valid and Current Mayor's Permit</p> <p>In case of recently expired Mayor's / Business Permits, said permit shall be submitted together with the official receipt as proof that the Bidder has applied for renewal with the period prescribed by the concerned local government units, provided that the renewed permit shall be submitted as a post-qualification requirement.</p>
Valid and Current Tax Clearance	<p>Chair informed Bidders, Inc. that PITC does not accept any provisional Tax Clearance, renewal certificate or claim stub because the GPPB has already issued a ruling that only the Tax Clearance itself is acceptable.</p> <p>Chair advised Bidders to only transact with legitimate employees of BIR.</p> <p>Chair mentioned that Tax Clearance can now be issued by the Revenue Regional Office of the BIR just ensure that there are no tax liabilities.</p>
Audited Financial Statements for 2018 and 2017	<p>Submission will be the 2018-2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.</p>

<p>Valid and Current PhilGEPS Certificate of Registration and Membership (Platinum Registration).</p>	<p>If a Bidder is already a PhilGEPS Platinum Member they can submit the Platinum Membership Certificate together with the Annex "A". The Platinum Membership will substitute for the four (4) eligibility documents enumerated earlier.</p> <p>However, if any of the documents listed in Annex A of the certificate has expired, Bidders must submit the valid and current one.</p> <p>Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p>
<p>Annex I Statement of all Ongoing government and private contracts including contracts awarded but not yet started.</p>	<p>Chair's instructions to the Bidders with respect to this document is:</p> <ul style="list-style-type: none"> • Form Annex I is already provided in the Bidding Documents, Bidders have to use Annex I; • Bidders to provide the information called for; • Additional sheets can be used for as long as the authorized representative sign the last page.
<p>Annex I-A Statement of Single Largest Completed Contract of Similar Nature within the last five (5) years from date of submission and receipt of bids amounting to at least fifty percent (50%) of the ABC.</p>	<ul style="list-style-type: none"> • A form is again provided; • Bidders to supply the data or information required in the form and to attach any of the following documents: <ol style="list-style-type: none"> 1. Copy of Official Receipt; 2. End User's Acceptance 3. Sales Invoice together with Collection Receipt (They go together)
<p>Annex II-A Net Financial Contracting Capacity (NFCC)</p> <p>Annex II-B Committed Line of Credit (CLC)</p>	<p><u>For NFCC</u></p> <p>A form is provided for as Annex II-A.</p> <p>As the sample form was flashed on the screen, Chair's instructions is for the Bidders to supply the necessary details as required. A formula is already provided for the Bidders to come up with the NFCC.</p> <p>The NFCC must be at least be equal to the ABC of the project.</p> <p><u>For CLC</u></p> <p>In case Bidders does not want to submit the NFCC, they have an option to submit Committed Line of Credit, issued by a local commercial/Universal Bank.</p> <p>A form is provided for as Annex II-B</p> <p>Chair reminded Bidders that the Committee does not accept any CLC issued by a Rural Bank or Savings Bank.</p>

<p>Eligibility Documents for Foreign Manufacturers</p>	<ul style="list-style-type: none"> • Submission is a valid and current certificate/license/authority to conduct/operate business issued by the regulatory authority in the country where the bidder is based. • Valid and current certificate/license/authority to conduct/operate business issued by the regulatory authority in the country where the bidder is based • Corporate Financial Statement or Annual Report for 2018 or 2017. <p>As discussed earlier the PhilGEPS Platinum Certificate can substitute the 3 eligibility documents as long as documents listed in Annex "A" are still current and valid. If not, Bidder has to submit the valid and current one on the Bid Opening day.</p>
<p>"Class B Document" (For Joint Venture)</p>	<ul style="list-style-type: none"> ➤ Bidders to submit a copy of Joint Venture Agreement in case joint venture is already in existence; or ➤ Copy of Protocol/ Undertaking of Agreement to enter into Joint Venture signed by all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful (Annex III). <p>Submission shall be within (10) calendar days from receipt by the bidder of the notice from the BAC that the bidder is the Lowest Calculated and Responsive Bid [Sec 37.1.4 (a) (i) of the 2016 Revised IRR of RA 9184].</p> <p>The JVA or the Protocol/Undertaking of Agreement to Enter into Joint Venture (Annex III) must include/specify the company/partner and the name of the office designated as authorized representative of the Joint Venture.</p>
<p>For Local JV Partner</p>	<p>Aside from the JVA or JVP, the local partner shall also submit the four (4) mandatory documents as follows:</p> <ol style="list-style-type: none"> 1. Registration Certificate from the Securities and Exchange Commission (SEC) for corporation, or from Department Trade of Industry (DTI) for Sole Proprietorship, or from Cooperative Development Authority (CDA) for cooperatives; 2. Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas; 3. Valid and Current Tax Clearance per Executive Order 398 and Revenue

	<p>Memorandum Order No. 46-2018, as finally reviewed and approved by the BIR;</p> <p>4. 2018 and 2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.</p>
<p>For Foreign JV Partner</p>	<ul style="list-style-type: none"> ➤ Valid and Current Certificate/ license/ authority to conduct business issued by the regulatory authority in the country where bidder is based. ➤ Valid and Current Tax Clearance per Executive Order 398, Series of 2005 and Revenue Memorandum Order No. 46-2018, as finally reviewed and approved by BIR. ➤ Corporate Financial Statement or Annual Report for 2018 or 2017. <p>As discussed earlier the PhilGEPS Platinum Certificate can substitute the 3 eligibility documents as long as documents listed in Annex "A" are still current and valid. If not, Bidder has to submit the valid and current one on the Bid Opening day.</p>
<p style="text-align: center;"><u>Technical Documents</u></p>	<p style="text-align: center;"><u>Chair's Instructions</u></p>
<p>Annex IV Bid Security</p>	<p>Chair enumerated the types of Bid Security acceptable to PITC. These are:</p> <p style="padding-left: 40px;">Bid Securing Declaration</p> <ul style="list-style-type: none"> ◦ A form is provided for as Annex IV. <p>Bidders should use the form provided by PITC because it is complete in contents.</p> <p>In order not to miss out on anything, Chair advised Bidders to photocopy the form or scan it, and then have the authorized representative sign the form and submit it notarized.</p> <p>The other forms of Bid Security are:</p> <ul style="list-style-type: none"> • Cash or Manager's Check issued by the local commercial/universal bank equivalent to at least 2% of the ABC; • A Bank Draft / Bank Guarantee or Letter of Credit issued by a local commercial/universal bank equivalent to 2% of the ABC. Issued by a local commercial or Universal Bank. • Surety Bond issued by a bonding company authorized by the Insurance Commission.

	<p>In case Bidders will opt for a Surety Bond, Bidders has to submit a Certification from the Insurance Commission that the bonding company is authorized to issue Surety Bond. In addition to this, the Surety Bond should contain all the 14 grounds for the forfeiture of the Bid Security and it be written on Bond Itself.</p> <p>Chair advised Bidders to show the 14 grounds to their bonding company so that the latter can include or type them on the copy of the bond itself.</p> <p>The fourteen (14) grounds is found in Clause 12.1 (b) (i) (c) (c.4) (i) to (xiv) of the Bid Data Sheet.</p>
<p>Annex V-A Technical Bid Form (6 pages)</p>	<p>As the Technical Bid Form was flashed on the screen, Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • Bidders to use the Bid Form. They shall not retype or alter it; • Bidders to put the word "Comply" on all the line item on the column "Bidder's Statement of Compliance" • Bidders to indicate the brand and Model No. of the item being offered and the Country of Origin; • All pages must be signed by the authorized representative/s of Bidders. <p>Chair reminded Bidders that if there are any blanks left out unfilled, the TBF will fail because it will mean that the Bidder cannot comply with the technical specifications.</p>
<p>Annex V-A1 Technical Specifications (4 pages)</p>	<ul style="list-style-type: none"> • Bidder's authorized representative/s to sign the "Conforme" box provided on all pages of these Annexes.
<p>Annex V-A2 Test and Acceptance Procedure (10 pages)</p>	
<p>Annex V-A3 Sample Marking of Serial Numbers (1 page)</p>	
<p>Brochure or Technical Data Sheet</p>	<ul style="list-style-type: none"> • Bidders to submit Brochure or Technical Data Sheet or equivalent showing compliance to the required Technical specifications. <p>Internet downloads may be included to supplement the information contained in the original brochures</p>
<p>Manufacturer's Test and Acceptance Procedures</p>	<ul style="list-style-type: none"> • Submission is a Manufacturer's Test and Acceptance Procedures of the item being bid for.
<p>Annex V-B Manufacturer's Certification on Conformance to the project's Technical Specifications, Test and Acceptance Procedures and Sampling Plans</p>	<p>Again, Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • To transpose the form in Bidder's Company Letterhead; • Fill all the required information called for; • Signed by the Production Engineer/Technical Personnel
<p>Annex V-C Certificate that Bidder is a Manufacturer</p>	<p>Chair emphasized that this requirement is for manufacturer only, Bidders to submit a Certification that the Bidder is a manufacturer of the Item being bid for. Chair's instructions as follows:</p>

<p>OR</p> <p>For First Tier Distributors:</p>	<ul style="list-style-type: none"> To transpose the form in Company's Letterhead; Fill all the required information called for; Signed by the Manufacturer's Authorized Representative <p>Copy of Valid and Current Certificate of Distributorship (as First Tier Distributor) issued by the Original Equipment Manufacturer (OEM) authorizing the bidder to sell / distribute the items subject of this bidding.</p>										
<p>Required License/s:</p>	<p>For Local Manufacturers: Valid and Current Indent License to Deal in Weapons or Weapons Accessories (for sale to AFP) pertinent to the items to be bid issued by the Philippine National Police (PNP), Camp Crame, Quezon City.</p> <p>For Foreign Manufacturers:</p> <ul style="list-style-type: none"> Valid and current Indent License to Deal in Weapons or Weapons Accessories (for sale to the AFP) pertinent to the items to be bid issued by the Philippine National Police (PNP), Camp Crame, Quezon City. <p>OR</p> <ul style="list-style-type: none"> Philippine Representative Company's Valid and Current Indent License to Deal in Weapons or Weapons Accessories (for sale to the AFP) pertinent to the items to be bid issued by the Philippine National Police (PNP), Camp Crame, Quezon City. <p>Note: Required weapon or weapons accessories license(s) presented during opening of bids shall be used for the importation of the item being bid.</p> <table border="1" data-bbox="719 1384 1441 2022"> <tr> <td data-bbox="719 1384 1082 1417">Bidder</td> <td data-bbox="1086 1384 1441 1417"></td> </tr> <tr> <td data-bbox="719 1424 1082 1518">What if they are just bidding only foreign, no representative?</td> <td data-bbox="1086 1424 1441 1518"></td> </tr> <tr> <td data-bbox="719 1525 1082 1686"></td> <td data-bbox="1086 1525 1441 1686">Cannot be. Foreign manufacturer has to be represented by a local company that has been the requirement here.</td> </tr> <tr> <td data-bbox="719 1693 1082 1794">That's why I asked. In others, pwedeng sila lang po ang nag bi-bid.</td> <td data-bbox="1086 1693 1441 1794"></td> </tr> <tr> <td data-bbox="719 1800 1082 2022"></td> <td data-bbox="1086 1800 1441 2022">Hindi po sa PITC, even for other items, that has always been our requirements. The foreign bidder must be represented by a local company.</td> </tr> </table>	Bidder		What if they are just bidding only foreign, no representative?			Cannot be. Foreign manufacturer has to be represented by a local company that has been the requirement here.	That's why I asked. In others, pwedeng sila lang po ang nag bi-bid.			Hindi po sa PITC, even for other items, that has always been our requirements. The foreign bidder must be represented by a local company.
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	It can be just local person or company?					
		<p>No. local company. We want somebody paying taxes.</p> <p>For your concern, raise earlier about the licenses.</p>				
<p>For Foreign Manufacturers</p>	<p>Okay, Ma'am.</p>	<ul style="list-style-type: none"> • Valid and Current Written Appointment of the Philippine based company (as local representative of foreign manufacturer) issued by the foreign bidder. <p>The written appointment must include detailed scope of responsibility of the local representative</p> <ul style="list-style-type: none"> • Secretary's Certificate (for corporation) or Special Power or Attorney (for sole proprietor) of the Philippine Company indicating the name and specimen signature of the authorized representative/s of the Philippine company who transact with PITC (as Philippine based Representative) including address, telephone number, fax number and email address. • Notarized Affidavit of Undertaking to submit the SEC Certificate of Registration and/or the authorization or License issued by the appropriate government agency per GPPB Resolution No. 25-2019, dated 30 October 2019 within ten (10) calendar days from receipt of the Notice of Award as per Annex V-D. <table border="1" data-bbox="722 1317 1460 1989"> <thead> <tr> <th data-bbox="722 1317 1090 1355">Bidder's Clarifications</th> <th data-bbox="1098 1317 1460 1355">Committee's Reply</th> </tr> </thead> <tbody> <tr> <td data-bbox="722 1355 1090 1422">So the foreign company will apply SEC?</td> <td data-bbox="1098 1355 1460 1989"> <p>Yes. For purposes of the Bid Opening what we will be requiring is for you to submit for the foreign manufacturer, is to submit a Notarized Affidavit of Undertaking to submit that SEC Certificate of Registration, but the registration itself will be required upon award. Similar to when the awarded bidder receives the NOA 10 days after that, you have to submit this registration.</p> </td> </tr> </tbody> </table>	Bidder's Clarifications	Committee's Reply	So the foreign company will apply SEC?	<p>Yes. For purposes of the Bid Opening what we will be requiring is for you to submit for the foreign manufacturer, is to submit a Notarized Affidavit of Undertaking to submit that SEC Certificate of Registration, but the registration itself will be required upon award. Similar to when the awarded bidder receives the NOA 10 days after that, you have to submit this registration.</p>
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So the foreign company will apply SEC?	<p>Yes. For purposes of the Bid Opening what we will be requiring is for you to submit for the foreign manufacturer, is to submit a Notarized Affidavit of Undertaking to submit that SEC Certificate of Registration, but the registration itself will be required upon award. Similar to when the awarded bidder receives the NOA 10 days after that, you have to submit this registration.</p>					

<p>So, there will be tax? So its going to be double taxation?</p>	
	<p>Yes, that's the implication of that ruling of the GPPB. Take note, it's not a requirement of PITC. It was in fact already un the GPPB guidelines even before. It was just recently clarified based on the clarifications. The query raised no less than the Supreme Court.</p>
<p>So the offer of the manufacturer will be higher? Kasi, they will go tell double taxation. Baka mahirapan sa price bidding.</p>	
	<p>We understand where you coming from. In fact, that's why we call you in. We were discussing the implications of that ruling.</p>
<p>Before kasi Ma'am mayroon yan double taxation, then I think they omitted because maraming nagreklamong foreign company kasi mayroon na silang tax sa country of origin mayroon pa dito sa sa Philippines. The ABC is not that much and they go it have a double tax. Mahhirapan silang mag bid.</p>	
	<p>Sir, may I suggest that you raise that concern to the GPPB. We are not that correct party to raise that though. As you know, PITC is being the procuring entity and were here for procurement for the PA. We just follow whatever in the GPPB guidelines.</p>
<p>Yes Ma'am. I will just write to them Ma'am.</p>	
	<p>Yes please. In fact, we encourage all our Bidders to do that. The more Bidders raise that, I think okay naman ang</p>

		GPPB to those concerns of the Bidders. The implication in so far as the end-user is concern because there are items I guess, can only be source from the Foreign Manufacturers.
	Before we get the Tax Clearance, kumukuha kami ng negative less from the SEC but they do not have companies here. (Chair interrupted and replied)	
		I get you Sir, but sumusunod lang po kami. Yun nalang po ang mao-offer na advise is for you to raise that with the GPPB.
	And it takes time Ma'am to get an SEC. For example, mag a-apply kami ngayon hindi lang 10 days an SEC. Madaming online application ngayon. If palarin kaming manalo, we cannot submit SEC in 10 days. It takes time, before nag-apply kami ng SEC inabot kami ng 3 months, maximum of 6 months.	
		Okay Sir, I hear you.
	What if we are ongoing applying the SEC for manufacturer partner in abroad, hindi naman po namin call na pabilisin yung SEC. Paano po kaya yun? It's not our fault kung mabagal po ang process nila.	
		But you are aware of that requirement even as early as now?
	Kasi Ma'am ngayon lang din po namin nalaman.	
		That's why I asked you to download the Bidding documents.
	This is a new form.	
		Yes.
	Yun pala ang purpose nun'.	

	<p>Vice-Chair: We device this form because we want you to be aware as early as the publication. Hindi yung makikita niyo nalang sa award portion na may ganun pala. We have this for you to be made aware.</p> <p>Chair: This is the PITC form, just to make sure that you understand and you are committed to submit this.</p>
Valid and current ISO Registration Certificate	<p>Yun din po yung pinagtatalunan namin sa office.</p> <p>Vice Chair: Yes. You need to check out the GPPB Resolution doon nakasulat, implematation lang kami.</p> <p>Okay, Ma'am. Thank you.</p>
Proof of Authority of the Designated Representative	<ul style="list-style-type: none"> • Bidders to submit a valid and current ISO Registration Certificate (or equivalent) issued by an independent certifying agency in the name of the manufacturer of the item. <p>Submission of a Proof of Authority of Bidder's Authorized Representative:</p> <ol style="list-style-type: none"> a) <u>For Sole Proprietorship</u> submission of Duly Notarized Special Power of Attorney. b) <u>For Corporation, Cooperative, or the Members of the Joint Venture</u> submission of Duly Notarized Secretary's Certificate evidencing the authority of the designated representative/s. <p>Once again, Chair advised Bidders to check the wordings. In case the Board appoints more than one person, it is safe that it be worded "any of the following" or "or" so that even only one person can bind the company.</p> <p>However, if not stated this way, then the Committee will look for all the names and signatures of the persons named in the Secretary's Certificate. And if one signature is missing, the submission is non-compliant and will fail.</p>
Annex VI Omnibus Sworn Statement (OSS)	<p>Chair informed that the OSS is standard in all government biddings.</p> <p>Chair advised Bidders to use the form that PITC provided in this Bidding Document.</p>

	<p>The form must be copied verbatim. But to be sure that nothing is missed out, Chair suggested that the form just be scanned or photocopied and then filled up.</p> <p>On the "I/We", the name of the authorized representative named in the Secretary's Certificate will appear on the line. All blanks must be filled up, appropriate boxes must be ticked off.</p> <p>On the Authority of the Designated Representative, the portion: <u>Name, Title and Specimen Signature</u> must be filled up.</p> <p>All statements from "a" to "h" must be complete.</p> <p>The last page must be signed by the authorized representative and notarized.</p>
<p>ENVELOPE 2: FINANCIAL BID FORM (Annex VII)</p>	<p>Chair explained that similar to the TBF, the FBF cannot be retyped. It may be photocopied for purpose of the other 2 copies required.</p> <p>Envelope 2 will contain the Financial Bid of Bidders where they will indicate the Total Bid price in words and figures which should not exceed the ABC.</p>

OTHER MATTERS:

- Chair also reminded that the Bidders must **sign** or **initial** each and every interlineation, erasure, overwriting and correction made on their bids. Failure to do so shall result in the invalidation and rejection of their bids.

Chair's Instructions
<p>Chair stated that Bidders should write all their queries/concerns to the BAC Chair which may be sent through email or fax. The BAC will reply through a Bid Bulletin which will be posted in the PhilGEPS and PITC website.</p>
<p>Just a reminder that there are times that we answer some questions from the Bidder during Pre-Bid Conference. However, it's not official until you put your concern in writing because if there's going to be any changes in the bid requirement just wait for the Bid Bulletin to officially confirm what is said in the Pre-Bid Conference.</p>
<p>Let me give you some tips, please fill in all the blank and review your documents well, where you need to sign, please sign. Make sure that your Secretary's Certificate is clear on the indent whether only one signatory is required or several signatories and make sure it matches the signature on each of your documents. If there are any erasures, please counter sign the erasures.</p>

- Chair informed Bidders that if declared Lowest Calculated Bidder there is an additional requirement for the Counter Trade. If interested a briefing will be conducted by Mr. David A. Inocencio, Head of the Counter Trade, right after the Pre-bid Conference or can make an appointment to Ms. Joane Olan of the Countertrade Department on the 4th floor.
- Chair emphasized the following requirements:
 - 1) Countertrade Undertaking (Annex VIII-A)
 - a. Pursuant to the provisions of E.O. 120 s. 1993 on the adoption of countertrade for government procurement of foreign goods and equipment, a winning bidder whose aggregate contract award hereunder amounts to the equivalent (in Philippine Pesos) of at least US\$1 Million over a period of one (1) year period From the date of award for the 1st

project with PITC, shall be bound to undertake countertrade activities (counterpurchase and/or offsets) for the benefit of the Philippines. The countertrade Philippine International Trading Corporation Bid Reference No. MPG-B1-2020-001 Section III. Bid Data Sheet (BDS) Page 43 of 118 Supply and Delivery of 1,131 Units Brand New Combat Reflex Sight for the Philippine Army (PA) obligation of the said winning bidder shall sign a Countertrade Agreement with PITC outlining the terms and conditions of performance within 90 days after the signing of the Contract

Failure to sign the Countertrade Agreement with PITC as herein required shall be deemed a violation of the terms and conditions of the bid award and subject to appropriate sanctions as herein provided.

- b. Company Profile (Annex VIII-B). Company printed brochure may be included.
- c. Vicinity map/location of the business

2) Chair emphasized Additional Requirements if declared as Single/Lowest Calculated Bidder (S/LCB):

- Submission of Five (5) samples of Combat Reflex Sight by the Bidder with the Lowest Calculated Bid (LCB) or Single Calculated Bid (SCB) within five (5) calendar days from receipt of Notice of LCB/SCB:

Note: The said sample shall be subjected to physical and visual inspection.

3) Additional Requirements if declared as Single/Lowest Calculated Bidder (S/LCB):

- Bidders must submit a Certification that their offered Combat Reflex Sight has passed the following Environmental Engineering Consideration Test Procedures from an ISO certified testing laboratory:
 1. Mil-Std-810G Method 501.5 High Temperature
 2. Mil-Std-810G Method 502.5 Low Temperature
 3. Mil-Std-810G Method 504.1 Contamination by
 4. Mil-Std-810G Method 507.5 Humidity Testing
 5. Mil-Std-810G Method 512.5 Immersion Testing
 6. Mil-Std-810G Method 514.6 Vibration Testing
 7. Mil-Std-810G Method 516.5 Shock Testing

4) Visual and Physical Inspection

Deadline for Questions/clarifications will be on 25 February 2020.

Note: Maximum size of email with attachment is six (6) mb only

- Bidders were advised that any changes in the documents the Committee will issue a Bid-Bulletin and Bidders have to use the revised forms which will be put in the Bid-Bulletin.
- Chair also reminded that if in case you decided to join in this project, please pay for the Bidding Documents way ahead the Bid opening date (06 March 2020, 3:00PM) because the BAC Secretariat will not accept late bids.

Adjourned at 11:00 A.M.

MINUTES TAKEN BY:

MA. VERONICA A. MORALES
Head, BAC-I Secretariat
KDC

APPROVED BY:

CHRISTABELLE P. EBRIEGA
Chairperson, BAC-I



ATTENDANCE SHEET

PRE-BID CONFERENCE (Bid Ref. No. MPG-B1-2020-001)

SUPPLY AND DELIVERY OF 1,131 UNITS BRAND NEW COMBAT REFLEX SIGHT FOR THE PHILIPPINE ARMY (PA)

24 January 2020, 10:00 A.M., 5/F Conference Room, Philippine International Trading Corporation (PITC)

NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

BIDS AND AWARDS COMMITTEE (BAC) I - MILITARY PROCUREMENT GROUP PROJECT

Regular Members

Gender

Signature

- 1) Christabelle P. Ebriega (Chairperson) F
- 2) Atty. Maria Gudella C. Guese (Vice Chairperson & Supvg. BAC / Secretarial) F
- 3) Myra Chittella T. Alvarez (Alternate Vice-Chair) F
- 4) David A. Inocencio (Member) M
- 5) Joel S. Rodriguez (Member) M
- 6) Irene G. Alayon (Alternate Member) F
- 7) Atty. Mitchell Arthur R. Magdaong (Alternate Member) M
- 8) Meen Byron H Calimag AFP (Provisional Member) M
- 9) Egen Glenn E. Cruz (Alt. Provl Member) M

Signatures for Regular Members:
 1) Christabelle P. Ebriega
 2) Atty. Maria Gudella C. Guese
 3) Myra Chittella T. Alvarez
 4) David A. Inocencio
 5) Joel S. Rodriguez
 6) Irene G. Alayon
 7) Atty. Mitchell Arthur R. Magdaong
 8) Meen Byron H Calimag AFP
 9) Egen Glenn E. Cruz

End-Users

F

TECHNICAL MEMBER

Observer

Signatures for End-Users:
 1) CRT UNIBA LD
 2) TIG RICHARD CASHIBO
 3) MARY ANNE NAVARRO
 4)
 5)
 6)

Account Officer

- 1) Pio B. Bellosillo M
- 2) FRANKLIN D. IGLESIAS F

Signatures for Account Officers:
 1) Pio B. Bellosillo
 2) FRANKLIN D. IGLESIAS

Technical Working Group

Gender

Signature

- 1) Manuel O. Elima, III (Team Coordinator) M
- 2) Pio B. Bellosillo (Member) M
- 3) Ma. Cristina Rosa V. Bautista (Member) F
- 4) Suzanne M. Marticio (Member) F
- 5) Rachel F. Ignacio (Member) F
- 6) Judy Ann L. Estaban (Member) F
- 7) Michael M. Arriagado (Member) M
- 8) Franklin D. Iglesias (Member) M
- 9) Louis Albert H. Quiroga (Member) M
- 10) Joachim Nathe M. Montallana (Member) M

Signatures for Technical Working Group:
 1) Manuel O. Elima, III
 2) Pio B. Bellosillo
 3) Ma. Cristina Rosa V. Bautista
 4) Suzanne M. Marticio
 5) Rachel F. Ignacio
 6) Judy Ann L. Estaban
 7) Michael M. Arriagado
 8) Franklin D. Iglesias
 9) Louis Albert H. Quiroga
 10) Joachim Nathe M. Montallana

Secretariat

- 1) Ma Veronica A. Morales KNC (Head) F
- 2) Jane C. Arcilla (Member) F
- 3) Ana DG. Aspreo (Member) F
- 4) Ma Teresa S. Elima (Member) F
- 5) Mirasol S. Ninobla (Member) F
- 6) Ma. Irissa G. Ordillano (Member) F

Signatures for Secretariat:
 1) Ma Veronica A. Morales KNC
 2) Jane C. Arcilla
 3) Ana DG. Aspreo
 4) Ma Teresa S. Elima
 5) Mirasol S. Ninobla
 6) Ma. Irissa G. Ordillano

Observer/s

- 1)
- 2)

Observer/s:
 1)
 2)



Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

PRE-BID CONFERENCE

Name of Project :

SUPPLY AND DELIVERY OF 1,131 UNITS BRAND NEW COMBAT REFLEX SIGHT FOR THE PHILIPPINE ARMY (PA)

Bid Reference No. :

MPG-B1-2020-001

Time / Date & Venue :

24 January 2020, 10:00 A.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC)
NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

PLEASE PRINT LEGIBLY

NO ID - NO ENTRY
For Company Personnel
• Valid Company ID with picture and signature
For Individuals (Not representing any Company)
• Any valid government-issued ID with picture and signature

ID No.	PRINTED NAMES OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./S	TIME IN	BIDDERS SIGNATURE
	LAYSA, RIZZA MKE LIM, CHERINA WEBB, KATH RINA	F	ADUCOR LIGHT DEFENSE, INC. 11th Fl., Stada 100 Bldg., F. Dragois Jr. Rd., Dagupan Center, Pasing City.	09162924563	lisa.laysa@aducor.com.ph		8:30 AM	<i>[Signature]</i>
	Ronald Dacia	M	Unit 501 S/F Southgate Bldg. Finance St., Madrigal Business Park Alza Alabang Muntinlupa City, CMC Capital Region Industrial Park	09206511941	rdacia@equilibrium corp.		9:51	<i>[Signature]</i>
	Wk Yordan	M	Presims Inc 2nd Floor Natchala Center, 988 Ch. South St BGC, Taguig City PRESIMS, AVE.	09178722982	presims@equilibrium corp.		9:50	<i>[Signature]</i>

By signing on this form, I/we hereby give consent to PITC to process, which includes collection and storage, among others, the personal data stated herein in line with the provisions of the Data Privacy Act
PITC hereby commits to secure and treat the data indicated in this form with appropriate confidentiality and will not be shared with anybody unless with written consent of the data subjects.