



INVITATION FOR NEGOTIATION

SUPPLY AND DELIVERY OF SIXTEEN (16) UNITS BRAND NEW FIBERGLASS REINFORCED PLASTIC WATERCRAFT (SPEEDBOAT) FOR THE PHILIPPINE NAVY (PN)

**BAC Nego Reference No. MPG-B1-2019-225
(Previous Bid Ref. Nos. MPG-B1-2018-390 & MPG-B1-2019-157 Rebid)**

Approved Budget for the Contract – P 340,632,603.36

- The **Philippine International Trading Corporation (PITC)** and the **Philippine Navy (PN)** intend to apply the sum of **PESOS: Three Hundred Forty Million Six Hundred Thirty-Two Thousand Six Hundred Three and 36/100 (P 340,632,603.36) (Inclusive of VAT)** being the **Approved Budget for the Contract (ABC)** to payment under the contract for the **Supply and Delivery of Sixteen (16) Units Brand New Fiberglass Reinforced Plastic Watercraft (Speedboat) for the Philippine Navy (PN)** more particularly described as follows:

Description	Qty	ABC (P) (VAT Inclusive)	Funding Source
Fiberglass Reinforced Plastic Watercraft (Speedboat)	16 Units	340,632,603.36 (21,289,537.71/ unit)	PITC AR No. 0002897 dated 3/21/2018

- Financial Proposal received in excess of the ABC shall be automatically rejected at the opening of proposals.
- PITC and PN** now invite Proposals from MARINA Licensed Shipbuilders or Boatbuilders for the **Supply and Delivery of Sixteen (16) Units of Brand New Fiberglass Reinforced Plastic Watercraft (Speedboat) for the Philippine Navy (PN)** (hereafter referred to as GOODS).
- The negotiation is open to Filipino citizens / sole proprietorships, partnerships, or organization with at least sixty percent (60%) interest or outstanding capital stock belonging citizens of the Philippines.
- The winning supplier must present one (1) prototype sample within sixty (60) calendar days from receipt of Notice to Present Sample, which at the option of the Supplier may be part of the delivery.
- Required delivery period:** Within One Hundred Eighty (180) calendar days from receipt of Notice to Produce.

Deliveries	Delivery Period	Minimum Quantity to be Delivered	Delivery Place
1 st tranche	Within Ninety (90) calendar days from the Notice to Produce	8 units	Naval Station Romulo Espaldon, Bagong Calarian, Zamboanga City
2 nd tranche	Within Ninety (90) calendar days from due date of the 1 st tranche	8 units	Marine Barracks Rudiardo Brown, Fort Bonifacio, Taguig City
Total		16 units	

- A prospective Bidder should have completed within the last five (5) years from the date of submission and receipt of bids a Single Largest Completed Contract that is similar to the contract being bid amounting to at least fifty percent (50%) of the ABC;
“Similar Contract” shall mean Watercraft.
- Negotiation will be conducted based on Sec 53.1 of the Revised Implementing Rules and Regulation of (IRR) of Republic Act (R.A.) 9184, otherwise known as the “Government Procurement Reform Act”. All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.



9. The Invitation to Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at www.pitc.gov.ph. Interested parties may inspect the Negotiation Documents upon presentation of proper identification during office hours (8:00am – 4:00pm) on weekdays only.
10. For the Pre-Nego Conference, invited suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the negotiation documents.
11. The Schedule of Activities shall be as follows:

ACTIVITIES	TIME	VENUE
1. Issuance of Negotiation Documents	8:00 AM to 4:00 PM only, Mondays to Fridays, starting 29 April 2019	BAC I Secretariat c/o Ms. Jane C. Arcilla at 4/F, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
2. Pre-Negotiation Conference <i>(open only to invited parties)</i>	07 May 2019 11:00 AM	5/F Conference Room, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
3. Submission and Opening of Proposals / Offers	17 May 2019 3:00 PM	
4. Negotiations for the Best and Final Offer After the post- qualification of the S/LCB	TBA	

12. Interested parties invited for negotiation may obtain further information from the BAC I Secretariat c/o Ms. Jane C. Arcilla at the 4/F, NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting 29 April 2019 at tel. No. 818-98-01 loc. 382. However, any queries relative to the contents of the negotiation documents and the project requirements can only be made by invited suppliers who obtained the negotiation documents not later than ten (10) days prior to the Submission and Opening of Proposals/Offer and Negotiation.
13. PITC reserves the right to accept or reject any proposal or offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

PITC BIDS AND AWARDS COMMITTEE I

Postings on 26 April 2019 PhilGEPS and PITC Website (www.pitc.gov.ph)