



INVITATION FOR NEGOTIATION

SUPPLY AND DELIVERY OF ONE (1) LOT VHF MARINE BAND BASE RADIO COMMUNICATION SYSTEM WITH DIGITAL SELECTIVE CALLING (DSC) & INTEGRATED AUTOMATIC IDENTIFICATION SYSTEM (AIS) FOR THE PHILIPPINE COAST GUARD (PCG)

Bid Reference No. GPG-B1-2019-563 NEGO

(Previous Bid Ref. No. GPG-B1-2018-077 & GPG-B1-2018-499 REBID & GPG-B1-2019-218 2ND REBID)

Approved Budget for the Contract: ₱ 28,008,720.00

- The **Philippine International Trading Corporation (PITC)** and the **Philippine Coast Guard (PCG)** intend to apply the sum of Pesos: **Twenty Eight Million Eight Thousand Seven Hundred Twenty Only (₱ 28,008,720.00)** being the Approved Budget for the Contract (ABC) to payment under the contract for the Supply and Delivery of One (1) Lot Brand New VHF Marine Band Base Radio Communication System with Digital Selective Calling (DSC) & Integrated Automatic Identification System (AIS) for the Philippine Coast Guard (PCG). Bids received in excess of the ABC shall be automatically rejected at Bid Opening.

Item No.	Description	Quantity	ABC (₱) (VAT Inclusive)		Funding Source	Bid Security (in any of the following forms)	Cost / Price of Bid Documents (cash payment only) (₱)
			SET ABC	TOTAL ABC			
One (1) Lot Brand New VHF Marine Band Base Radio Communication System with DSC and AIS consisting of the following:							
1	VHF Marine Band Base Radio with DSC and Integrated AIS	240 Sets	116,703.00	28,008,720.00	PITC AR No. TL-2017-045 dated October 10, 2017	<ul style="list-style-type: none"> • Bid Securing Declaration • Cash or Cashier's/ Manager's Check* equivalent to at least 2% of the ABC • Bank Guarantee/ Bank draft or Irrevocable Letter of Credit to at least 2% of the ABC* • Surety bond callable upon demand to at least 5% of the ABC** 	25,000.00
2	GPS Antenna						
3	Connectors						
4	VHF Marine Band Antenna						
5	RG 8 (50 Ohms)						
6	PT Mast						
7	Regulated Power Supply						

- Financial Proposal received in excess of the ABC shall be automatically rejected. The Bids and Awards Committee have the option to negotiate on the Financial Proposal received that is within the ABC.
- The PITC and PCG now invite Bids from Suppliers who are themselves **Manufacturers or First Tier Distributors** of the principal manufacturer for the Supply and Delivery of One (1) Lot Brand New VHF Marine Band Base Radio Communication System with Digital Selective Calling (DSC) & Integrated Automatic Identification System (AIS) for the Philippine Coast Guard (PCG) (hereinafter referred to as GOODS).

“First Tier Distributor” shall mean a *Philippine-based company directly appointed by the principal manufacturer of the equipment regardless of the type of equipment/products carried for the principal manufacturer.*

However, foreign manufacturers must be represented by a Philippine-based company.

4. A prospective Bidder must have completed a single largest contract of similar nature within last **five (5) years** amounting to at least **fifty percent (50%)** of the ABC of the Communication Equipment.

“Similar contract” shall mean **Communications Equipment**.

5. **Delivery Period:** Within **One Hundred Twenty (120)** calendar days after receipt of Notice to Proceed or Opening of Letter of Credit whichever comes later.

However, if payment is through a Letter of Credit, the supplier's Proforma Invoice for LC opening must be issued/made to PITC within seven (7) calendar days from receipt of Notice of Award. Also, Single Administrative Document (SAD) must be submitted within seven (7) calendar days upon receipt of the Notice to Submit SAD. Otherwise, the period for delivery shall be reckoned from date of receipt of the Notice to Proceed.

6. **Delivery Place: Nationwide per PCG Distribution List per Annex V-B.**

7. Negotiation will be conducted using a non-discretionary “pass/fail” criterion as specified in the Revised Implementing Rules and Regulations (IRR) of Republic Act (R.A.) 9184, otherwise known as the “Government Procurement Reform Act”. All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.

8. The Invitation to Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at www.pitc.gov.ph. Interested parties may inspect the Negotiation Documents upon presentation of proper identification during office hours (8:00am – 4:00pm) on weekdays only.

9. Bidders who have participated in the last three (3) previous bidding (**GPG-B1-2018-077, GPG-B1-2018-499 REBID and GPG-B1-2019-218 2nd Rebid**) can secure the Invitation for Negotiation and Negotiation Documents **free of charge** from the BAC I Secretariat c/o Ms. Ana G. Asprec at the 5F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City upon presentation of original copy of Official Receipt.

Other interested qualified bidders can still participate and acquire the Negotiation Documents upon payment of a non-refundable fee.

For the Pre-Nego Conference, suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the documents for the supplier.

10. The Schedule of Negotiation Activities shall be as follows:

ACTIVITIES	TIME	VENUE
1. Invitation and Issuance of Nego Documents	8:00 AM to 4:00 PM Mondays to Fridays Starting <u>03 January 2020</u>	5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
2. Pre-Nego Conference	<u>10 January 2020, Friday, 2:00PM</u>	
3. Submission and Opening of Proposals / Offers	<u>27 January 2020, Monday, 3:00PM</u>	

11. Interested suppliers may obtain further information from the BAC Secretariat c/o Ms. Ana DG Asprec at the 5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting **03 January 2020** at Tel No. 8818-98-01 loc. 308.

12. PITC reserves the right to accept or reject any Proposal or Offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

(Sgd)PITC, Bids & Awards Committee I

Postings on 03 January 2020

at PhilGEPS, PITC Website (www.pitc.gov.ph)

& PITC Bulletin Board.