



**Philippine International Trading Corporation
BIDS & AWARDS COMMITTEE I**

MINUTES OF THE PRE-BID CONFERENCE
SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE
CONTAINER X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)
BID REF. NO. GPG-B1-2019-496
28 January 2020, 5th Floor Conference Room

There being a quorum, Chair convened the meeting at 10:20am

In attendance are:

FOR PITC BAC-I
Christabelle P. Ebriega, Chairperson
Atty. Maria Gudelia C. Guese, Vice-Chair
Joel S. Rodriguez, Member
Atty. Mitzell Arthur R. Magdaong, Alternate Member
PITC TWG/BAC Secretariat (as per attached attendance Sheet)

FOR PROPONENT – BOC
As per attached attendance sheet

HIGHLIGHTS OF PROCEEDINGS:

- Chair welcomed everyone to the pre-bid conference for the Supply, Delivery and Commissioning of Four (4) Units Brand New Mobile X-ray Machines for the Bureau of Customs (BOC). After which, Chair introduced the BAC members and the Representatives from BOC.
- Chair acknowledged the presence of the following prospective bidders present in this pre-bid conference; namely:

1) Annex Digital, Incorporated	6) Defense and Protection Systems, Inc.
2) Advance Security and Safety Solutions, Inc.	7) Advance Remote Manage Security Services
3) Prime Development	8) Genesis Transunited, Inc.
4) Nuctech Company Limited	9) Cylix Technologies, Inc.
5) Astrophysics Asia, Inc.	10) Prime Project Development Corp.
- Chair briefed the prospective bidder that PITC is a government corporation attached to the Department of Trade and Industry who have been engaged as procurement agent of BOC, PITC is the procuring entity for PNP (End-users) and for the winning Bidder, the Contract is with PITC not with BOC.
- Chair informed that to be able to participate in this bid project, the prospective Bidder should have completed within the last five (5) years from the date of submission and receipt of bids equivalent to:
 - At least one (1) single contract of similar nature amounting to at least fifty percent (50%) of the ABC; **OR**
 - Two (2) or more contracts of similar nature equivalent to at least fifty percent (50%) of the ABC for the project, the largest of these contracts must be equivalent to at least twenty five percent (25%) of the ABC of the project.

“Similar” contract shall refer to contracts pertaining to **supply, delivery and commissioning of industrial x-ray machines**
- At the same time, this bid project is open to manufacturers or local “First Tier Distributor” of Industrial X-ray Machines to bid for the Supply, Delivery and Commissioning of Four (4) Units Brand New Mobile X-ray Machines for the Bureau of Customs (BOC).

The bidding is open to authorized local and foreign manufacturers.

However, foreign manufacturers must be represented by a Philippine based company.

- Chair explained that the first part of the Bidding Documents is the Instructions to Bidders which should be read by the prospective Bidders at their own good time. What will be discussed in this pre-bid conference are the documents that are required to be submitted on Bid Opening Day;
- Chair started to discuss the Envelope System:
 - **Envelope System:** The system of submission is a two envelope system wherein **Envelope 1** will contain the eligibility and technical documents and **Envelope 2** will only contain the Financial Bid.
 - **Number of Copies:** All documentary submission must come in three sets. These will be placed in 3 folders marked: "original", "duplicate" and "triplicate".
 - **Sealing/Markings:** The two envelopes will then be placed in a master envelope. The master envelope will then be sealed and marked in accordance with the instructions stated in the Bidding Documents.

ENVELOPE I – ELIGIBILITY & TECHNICAL DOCUMENTS

Class "A" Eligibility Documents	Chair's Instructions
SEC/DTI Registration Certificate	<p>For Corporation, submission will be the SEC Registration Certificate.</p> <p>For the Sole Proprietorship a copy of valid and current DTI business registration; and</p> <p>For Cooperatives a copy of valid and current Cooperative Development Authority (CDA)</p>
Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas.	<p>Bidders must submit the valid and current Mayor's Permit.</p> <p>In case of recently expired Mayor's/Business Permits, it shall be accepted together with the official receipt as proof that the bidder has applied for renewal within the period prescribed by the concerned local government unit, provided that the renewed permit shall be submitted as post-qualification requirement.</p>
Valid and Current Tax Clearance	<p>Bidders must submit their valid and current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018.</p> <p>Chair informed the bidders that PITC does not accept any provisional Tax Clearance, renewal certificate or claim stub because the GPPB has already issued a ruling that only the Tax Clearance itself is acceptable.</p> <p>Chair advised Bidders to only transact with legitimate employees of BIR.</p>
Audited Financial Statements for 2018 and 2017	<p>Submission will be the 2018 and 2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all pages of which must have the stamp "Received" by the BIR.</p>
Valid and Current PhilGEPS Certificate of Registration and Membership (Platinum Registration).	<p>If a Bidder is already a PhilGEPS Platinum Member he can submit the Platinum Membership Certificate together with the Annex "A". The Platinum Membership will substitute for the four (4) eligibility documents enumerated earlier.</p> <p>However, if any of the documents listed in Annex A of the certificate has expired Bidders must submit the valid and current one.</p> <p>Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p>

<p>Annex I Statement of all Ongoing government and private contracts (including contracts awarded but not yet started), if any whether similar or not in nature and complexity to the contract to be bid.</p>	<p>Chair's instructions to the Bidders with respect to this document is:</p> <ul style="list-style-type: none"> • Form Annex I is already provided in the Bidding Documents. • Bidders to use the form provided; • Bidders to provide the information called for; • Additional sheets can be used for as long as the authorized representative signs the last page.
<p>Annex I-A Statement of Single Largest Contract similar to the contract being bid within the last 5 yrs. equivalent to at least:</p> <ul style="list-style-type: none"> - One (1) single contract of similar nature amounting to at least fifty percent (50%) of the ABC of the project, OR - Two (2) or more contracts of similar nature equivalent to at least fifty percent (50%) of the ABC for the project, the largest of these contracts must be equivalent to at least twenty five percent (25%) of the ABC of the project. <p>"Similar" contract shall refer to contracts pertaining to supply, delivery and commissioning of industrial x-ray machines</p>	<ul style="list-style-type: none"> • A form is again provided; • Bidders to supply the data or information required in the form and to attach any of the following documents: <ol style="list-style-type: none"> 1) Copy of End User's Acceptance 2) Copy of Official Receipt; 3) Copy of Collection Receipt with Sales Invoice (<i>They go together</i>)
<p>Net Financial Contracting Capacity (NFCC)</p> <p>Committed Line of Credit (CLC)</p>	<p>For NFCC - A form is provided for as Annex II;</p> <p>As the sample form was flashed on the screen, Chair's instructions is for the Bidder to supply the necessary details as required. A formula is already provided for the bidder to come up with the NFCC.</p> <p>The NFCC must at least be equal to the ABC of the project.</p> <p>For CLC - A sample form is provided for as Annex II-A.</p> <p>In case Bidders does not want to submit the NFCC, they have an option to submit Committed Line of Credit, issued by a local commercial/Universal Bank.</p> <p>Chair reminded the Bidders that the Committee does not accept any CLC issued by a Rural Bank or Savings Bank.</p>
<p>For Foreign Manufacturers</p>	<p>For foreign manufacturers the following are the eligibility documents for submission:</p> <ol style="list-style-type: none"> 1) Valid and Current Certificate/ license/ authority to conduct business issued by the regulatory authority in the country where bidder is based; 2) Valid and Current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018 issued by Philippine BIR; 3) Corporate Financial Statement or Annual Report for 2018 or 2017; 4) Duly filled up and signed form Annex I; 5) Duly filled up and signed form Annex I-A, with any of the following attachment: <ul style="list-style-type: none"> • Certificate of Acceptance issued by the end-user; or • Official Receipt/s 6) Net Financial Contracting Capacity (NFCC) per Annex II

Class "B" Documents (For Joint Ventures)	Chair Instruction's
Joint Venture Agreement (JVA)	<ol style="list-style-type: none"> 1. Bidders to submit a copy of Joint Venture Agreement in case joint venture is already in existence; 2. If not submission will be a copy of Protocol/ Undertaking of Agreement to enter into Joint Venture signed by all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful. <p>Submission shall be within (10) calendar days from receipt by the bidder of the notice from the BAC that the bidder is the Lowest Calculated and Responsive Bid [Sec 37.1.4 (a) (i) of the 2016 Revised IRR of RA 9184].</p>
For Local JV Partner	<p>Aside from the JVA or JVP, the local partner shall also submit the four (4) mandatory documents as follows:</p> <ol style="list-style-type: none"> 1) Registration Certificate from the Securities and Exchange Commission (SEC) for corporation, or from Department Trade of Industry (DTI) for Sole Proprietorship, or from Cooperative Development Authority (CDA) for cooperatives. 2) Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas. 3) Valid and Current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018. 4) 2018 and 2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.
For Foreign JV Partner	<ol style="list-style-type: none"> 1) Valid and Current Certificate/ license/ authority to conduct business issued by the regulatory authority in the country where bidder is based. 2) Valid and Current Tax Clearance per Executive Order 398 and Revenue Memorandum Order No. 46-2018. 3) Corporate Financial Statement or Annual Report for 2018 or 2017.
PhilGEPS Certificate of Registration and Membership (Platinum Registration).	<p>The PhilGEPS Certificate of Registration as discussed earlier shall apply.</p> <p>Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p> <p>Chair reminded the Bidders that in case the JV Partners opt to submit their eligibility documents, the Certificate of PhilGEPS Registration (Platinum Membership) shall be a post-qualification requirement to be submitted in accordance with Section 34.2 of the 2016 Revised IRR of RA 9184. "<i>GPPB Circular 07-2017 dated 31 July 2017</i>"</p>
	<p>For the rest of the Eligibility and Technical Documents, any of the JV partners can submit and it will be considered as collective compliance, i.e.</p> <ul style="list-style-type: none"> • Duly filled up and signed form Annex I; • Duly filled up and signed form Annex I-A, complete with the required attachment; • NFCC or CLC.

Technical Documents	Chair's Instructions
<p>Annex IV Bid Security</p>	<p>Chair enumerated the types of Bid Security acceptable to PITC. These are:</p> <p>a. Bid Securing Declaration - A form is provided for as Annex IV.</p> <p>Bidders should use the form provided by PITC because it is complete in contents.</p> <p>In order not to miss out on anything, Chair advised Bidders to photocopy the form or scan it, and then have the authorized representative sign the form and submit it notarized.</p> <p>The other forms of Bid Security are:</p> <p>b. Cash or Manager's Check issued by the local commercial/universal bank equivalent to at least 2% of the ABC;</p> <p>c. A Bank Draft / Bank Guarantee or Irrevocable LC equivalent to at least 2% of the ABC; OR</p> <p>d. Surety Bond callable upon demand equivalent to at least 5% of the ABC.</p> <p>In case Bidders will opt for a Surety Bond, The Bidder has to submit a Certification from the Insurance Commission that the bonding company is authorized to issue Surety Bond. In addition to this, the Surety Bond should contain all the 14 grounds for the forfeiture of the Bid Security and it be written on Bond Itself.</p> <p>Chair advised the Bidders to show the 14 grounds to their bonding company so that the latter can include or type them on the copy of the bond itself.</p> <p>The fourteen (14) grounds is found in Clause 12.1(b) (i) (c) (3) (i) to (xiv) of the Bid Data Sheet.</p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p>Chair informed the Bidders that the Committee will issue a Bid Bulletin for some correction on the computation of the (2%) and (5%) of the ABC in the Bid Data Sheet</p> </div>
<p>Annex V Technical Bid Form</p>	<p>As the Technical Bid Form was flashed on the screen Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • There is an instruction on the top most part of the form that states "Please use this Bid Form. Do not retype or alter"; • Bidders to put the word "Comply" on all the line item on the column "Bidder's Statement of Compliance"; • Bidders to specify the Brand and Model Number of the following: <ol style="list-style-type: none"> 1) Mobile Container X-ray Machine 2) Prime Mover/Vehicle 3) Generator Set 4) Image Analysis Tools • All nine (9) pages must be signed by the authorized representative of the Bidder. <p>Chair reminded the Bidder that if there are any blanks left out unfilled, the TBF will fail because it will mean that the Bidder cannot comply with the technical specifications.</p>

Annex V-A Terms of Reference	<ul style="list-style-type: none"> • Bidder's authorized representative/s to sign the "Conforme" box provided on all pages.
Annex V-A1 Bidder's Statement of Reference	Chair's instructions are as follows: <ul style="list-style-type: none"> • A form is provided for as Annex V-A1; • Specify the brand and model number of the following: <ol style="list-style-type: none"> 1) Mobile X-ray Machine; and 2) Prime Mover/Vehicle; • Indicate Page number of brochure/data sheet, manual where the technical specification can be validated; and • Signed by the Bidder's authorized representative Chair informed the Bidders that the Committee will issue a revised Annex V-A1 to make some correction in the form.
Annex V-A2 Pre-Delivery Inspection Parameters	<ul style="list-style-type: none"> • Bidder's authorized representative/s to sign the "Conforme" box provided on all pages.
Product brochure and/or Technical Data Sheets	Bidders to submit a Product brochure and/or Technical Data Sheets for the brand and model number of the following items being bid in compliance to the technical specifications. <ol style="list-style-type: none"> 1) Mobile Container X-ray Machine 2) Prime Mover/Vehicle 3) Generator Set 4) Image Analysis Tools Note: If not in English, must be subject to requirement per Clause 11 of the Instruction to Bidders.
Annex VI Manufacturer's Certification on Conformance to the project's Technical Specifications and Test & Acceptance Procedures for Mobile Container X-ray Machine	Bidders to submit a Manufacturer's Certification on Conformance to the project's Technical Specifications and Test & Acceptance Procedures for Mobile Container X-ray Machine (including software requirement) signed by the Production Engineer or designated personnel, Chair's Instructions are as follows: <ul style="list-style-type: none"> • A form is provided for as Annex VI; • Transpose the form in Manufacturer's Company Letterhead; • Fill all the required information; • Form should be signed by the Production Engineer/Technical Personnel of the Manufacturer.
Manufacturer's certification that the Mobile Container X-ray Machine	Bidders to submit a Manufacturer's certification that the Mobile Container X-ray Machine being offered is compliant with International Atomic Energy Agency (IAEA) regulation on radiation safety or European or US regulations with regard to radiation protection and safety. <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> Chair emphasized that the Committee have stated these options because we need to see that you're compliant with the regulation on radiation safety, and please submit to us to clarify within the period allowed on what particular document you have as an equivalent to this International Atomic Energy Agency (IAEA) Regulation so we can rule on that prior to bid submission. </div>
Copy of valid and current ISO Certification	Submission of copy of valid and current ISO Certification in the name of the manufacturer of Industrial X-ray Machine issued by an independent certifying agency. The ISO Certification must cover the manufacture/design or production of the item being bid for. <p>NOTE: If not in English, it must be accompanied by subject to requirement per Clause 11 of the Instruction to Bidders.</p>
Annex VII For Manufacturers:	Chair's Instructions are as follows: <ul style="list-style-type: none"> • A sample form is provided for as Annex VII; • Transpose the form in Manufacturer's Letterhead; • Fill all the required information; • Form should be signed by the Manufacturer's authorized representative.

For First Tier Distributors:	Submission of a valid and current Appointment of the bidder as First Tier Distributor issued by the manufacturer of the item.								
List of Authorized Service Center/s	Submission of a List of Authorized Service Center/s (with available spare parts, indicating address, telephone & fax numbers, email address and contact person).								
Annex VIII Certificate of Performance Evaluation	<p>The Committee wants to make sure that the Bidders has a good record with his client. As such, Bidders has to go back to the client which they identified in Annex I-A as the completed contract client/s.</p> <p>Bidders to present this form to their client and request the SLCC to transpose the form in their letterhead and then rate the Bidder. The rating should be at least Very Satisfactory.</p> <p>Chair emphasized that the form must be in the company letterhead of Bidder's Single Largest Completed Contract Client/s.</p> <table border="1" data-bbox="660 707 1522 1357"> <thead> <tr> <th data-bbox="660 707 1094 748">Bidder's Query</th> <th data-bbox="1094 707 1522 748">BAC Chair's reply</th> </tr> </thead> <tbody> <tr> <td data-bbox="660 748 1094 882">Prior to this, there's a requirement stated for SLCC can this be also... (Chair interrupted)</td> <td data-bbox="1094 748 1522 882"></td> </tr> <tr> <td data-bbox="660 882 1094 1115"></td> <td data-bbox="1094 882 1522 1115">Chair: No, remember in the Single Largest Completed Contract per Annex I-A we identified only three documents, you cannot deviate from those three documents that we allow.</td> </tr> <tr> <td data-bbox="660 1115 1094 1357"></td> <td data-bbox="1094 1115 1522 1357">This particular requirement is a separate requirement. So if you named two or more client to comply with the 50% each of those clients should accomplish the Certificate of Performance Evaluation.</td> </tr> </tbody> </table>	Bidder's Query	BAC Chair's reply	Prior to this, there's a requirement stated for SLCC can this be also... (Chair interrupted)			Chair: No, remember in the Single Largest Completed Contract per Annex I-A we identified only three documents, you cannot deviate from those three documents that we allow.		This particular requirement is a separate requirement. So if you named two or more client to comply with the 50% each of those clients should accomplish the Certificate of Performance Evaluation.
Bidder's Query	BAC Chair's reply								
Prior to this, there's a requirement stated for SLCC can this be also... (Chair interrupted)									
	Chair: No, remember in the Single Largest Completed Contract per Annex I-A we identified only three documents, you cannot deviate from those three documents that we allow.								
	This particular requirement is a separate requirement. So if you named two or more client to comply with the 50% each of those clients should accomplish the Certificate of Performance Evaluation.								
For Foreign Manufacturers:	Submission of a Notarized Affidavit of Undertaking to submit the SEC Certificate of Registration and/or the authorization or License issued by the appropriate government agency per GPPB Resolution No. 25-2019, dated 30 October 2019 within ten (10) calendar days from receipt of the Notice of Award as per Annex IX.								
For Foreign Manufacturers Local Representative	<p>a) Valid and Current Written Appointment of the Philippine based company (as local representative of foreign bidder) issued by the foreign bidder. The written appointment must include detailed scope of responsibility of the local representative; and</p> <p>b) Secretary's Certificate (for Corporation) or Special Power of Attorney (for Sole Proprietor) of the Philippine Company indicating the name and specimen signature of the authorized representative/s of the Philippine company who transact with PITC (as Philippine based Representative) including address, telephone number, fax number and email address;</p>								

Proof of Authority of the Designated Representative

Submission of a Proof of Authority of the Bidder's Authorized Representative:

- a) For Sole Proprietorship submission of Duly Notarized Special Power of Attorney;
- b) For Corporation, Cooperative, or the Members of the Joint Venture submission of Duly Notarized Secretary's Certificate evidencing the authority of the designated representative/s.

In the case of Unincorporated Joint Venture each member shall submit a separate Special Power of Attorney and/or Secretary's Certificate evidencing the authority of the designated representative/s.

Once again, Chair advised Bidders to check the wordings. In case the Board appoints more than one person, it is safe that it be worded "any of the following" or "or" so that even only one person can bind the company.

However, if not stated this way, then the Committee will look for all the names and signatures of the persons named in the Secretary's Certificate. And if one signature is missing, the submission is non-compliant and will fail.

Annex X
Omnibus Sworn Statement (OSS)

Chair informed that the OSS is standard in all government biddings.

Chair advised Bidders to use the form that PITC provided in this Bidding Document.

The form must be copied verbatim. But to be sure that nothing is missed out, Chair suggested that the form just be scanned or photocopied and then filled up.

On the "I/We", the name of the authorized representative named in the Secretary's Certificate will appear on the line.

All blanks must be filled up, appropriate boxes must be ticked off.

On the Authority of the Designated Representative, the portion: **Name, Title and Specimen Signature** must be filled up.

All statements from "a" to "h" must be complete.

The last page must be signed by the authorized representative and notarized.

Bidder's Query	BAC Chair's reply
In case of a Joint Venture?	
	Remember in the Joint Venture Agreement/Protocol you have already identified who will represent. Therefore, the authorized signatory as authorized by the Joint Venture may sign this.
	We also had incidents where both partners submit this, we also allow that.
The same goes for the NFCC?	
	No, there's a particular statement in the Bid Data Sheet "The following Eligibility – Technical and Eligibility – Financial Documents may be submitted by only ONE of the parties to the JV".

ENVELOPE 2 – FINANCIAL ENVELOPE

<p>Annex XI Financial Bid Form</p>	<p>Envelope 2 will contain the Financial Bid of the Bidders. Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • There is an instruction on the top most part of the form that states "Please use this Bid Form. Do not retype or alter"; • Bidder has to indicate the unit price and total bid price both in figures and in words in the Financial Bid Form; • Bidder must fill out all line items. If an item is to be given free, bidder must indicate "0"; • Forms to be signed by the bidder's authorized representative <p>Chair explained that the Financial Bid Form cannot be retyped. It may be photocopied for purpose of the other 2 copies required.</p>
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- The Chair opened the floor for questions/clarifications. Hereunder are the details:

Bidder's Query/Ciarification/s	Committee's Reply
the prototype will be inspected here?	
	Chair: Yes, if it's manufactured here, but if its abroad it will be inspected abroad.
So the inspection of the prototype and PDI is different?	
	Chair: I think that's one and the same, the prototype inspection first at the country of origin then if it passes, they can proceed with the manufacturing of the three (3) other units.
So that the prototype will be for the winning bidder?	
	Chair: yes sir.
So, the PDI is one time?	
	Yes.
	Chair: So, we will be issuing a Bid Bulletin just to clarify that, and let me also point out that part of the post-qualification (Bidder Interrupted)
So there will be a bulletin released for the (Chair interrupted)	
	Just to clarify the timeline that all of this will be within one hundred eighty (180) calendar days, but the requirements will be still the same.
Including the manufacturing of the prototype?	
	Yes.
The PDI shall be conducted sixty (60) days prior to the delivery?	
	We will also clarify that in a Bid Bulletin.
And the inspection of the prototype is 30 days after?	
	That's why we will issue a Bid Bulletin to clarify that particular requirement.
	There is also an Additional requirement for Post-qualification – submission of a Countertrade Undertaking (Annex XII-A), PITC is also the implementing agency of the E.O. 120 which is the Counter Trade of the Government.
	This is more than the threshold for Counter trade the winning bidder will be required to perform Counter trade but for purposes of post-qualification it's just an Undertaking which eventually if you are awarded the Bidder will have to sign off the counter trade contract after the supply contract has been signed.
	Other concerns?

We would like to request for the extension of the submission and opening of bids. likewise, the extension of the delivery.	
	Please put it in writing, that will be subject to our deliberations to the BOC as well as the approval of the HOPE.
Likewise, I also like to clarify if indeed that the requirement of warranty is 3 years?	
	Yes, that's the requirement of BOC.
Regarding the Secretary Certificate for the foreign manufacturer, since the certification was issued abroad does it need to be consularized?	
	Yes, that has to be authenticated by the Philippine Conjugal Office.
In the Terms of Reference (3.2.1.1) General Specifications, the Energy power it says nominal energy at least 4.5 MeV and maximum energy of 7.5 MeV, is it a range? Or we can offer in between those MeV?	
	BOC: It must reach the Maximum is 7.5 MeV
If my equipment is 5 MeV, is it compliant?	
	BOC: No.
So I have to reach the 7.5 MeV? So its not a range.	
	BOC: Yes.
For the PDI, how many technical inspection team will be?	
	Its specified in the Bidding Documents (Line no.9 of the Technical Bid Form page 78 of 121) the Technical Inspection Team will be composed of: Five (5) members of the Inspection Team composed of three (3) from Bureau of Customs and two (2) from PITC.
Also the same team for the prototype inspection?	
	Sir, we will be issuing a Bid Bulletin where we said that the PDI will be conducted as part of the prototype presentation. So if there's only one PDI that will be the Technical Inspection Team.
On the Terms of Reference – (3.2.1.8) Image Analysis Tools: Wire Resolutions, technically speaking it is now impossible and we have encounter similar questions in Asia or in Europe, we also like to request for a rectification on this one because there's no manufacturer would be able to comply with this parameter.	
We will also make a formal letter for your consideration.	
	Thank you for the advance notice sir, but we will have to ask you to put that in writing.
Also, in the Terms of Reference – Health and Safety: Dose to Driver (full scan) not more than 0.001, we recommend that the end-user can revise this requirement as to comply with the IAEA, ICEE or LC standard.	
	BOC: please also raise that in writing sir.
	Chair: Also, we will not reply to your questions individually, our reply will be through a Bid Bulletin which will be posted in PhilGEPS and PITC website and it will be your responsibility to check the site from time to time if we issue any Notices or Supplemental Bid Bulletin.

<p>Also, the energy is quite restricted different manufacturer has different range of generator, but it can comply with the penetration and all the resolution stated in the Terms of Reference.</p>	
	<p>Okay sir, we will wait for your letter.</p>
<p>In the Technical Bid Form (Annex V) on line no. (2) the requirement for Bidder has no overdue deliveries nor unperformed services intended for PITC and Bureau of Customs (BOC), we wonder if we need to provide any proof or evidence on this particular requirement?</p>	
	<p>Chair: No attachment needed, to start with, you have to indicate "COMPLY" in the Technical Bid Form and then that's for us to validate.</p>
	<p>We conduct post-qualification and during the period we validate it, just make sure that you indeed have no overdue deliveries nor unperformed services intended for PITC and Bureau of Customs (BOC).</p>
<p>Okay.</p>	
<p>In Annex-I All Ongoing Government and Private Contracts, because Government agencies have different interpretations in the value of outstanding contracts, do we have to exclude those items delivered but not yet paid?</p>	
	<p>Chair: Remember in Annex I-A for Completed contracts, we define that you can submit three (3) options to prove that you have completed, for as long as you don't have those three (<i>Official receipt, End user's acceptance or collection receipt with sales invoice</i>) then its outstanding.</p>
	<p>And please make sure if you will be participating as a Joint Venture, the one that accomplishes Annex I is also the one we will compute for NFCC because otherwise we will not have a way of validating your computation.</p>
	<p>Also, in some company the signatory of the NFCC is the Chief Financial Officer which means that, that person has to be authorized by the board.</p> <p>The name of that person should appear in the Secretary's Certificate or Board of Resolution and to simplify matters we suggest that the NFCC be signed by the authorized representative.</p>
	<p>Vice-Chair: we have a big ABC so most probably some of you will be using the Committed Line of Credit in lieu of the NFCC, and I would like to emphasize that the Credit Line is already existing by Bid Opening, that will not be granted once you are awarded.</p> <p>So the Certification of the bank (local universal or commercial bank) should supposed to be this way "is already available" by date of Bid Submission, if you make a mistake that your bank will certify a Line of Credit once you are awarded, that will be "failed".</p> <p>And the issuing bank, it should be a local universal or commercial bank do not argue if your bank is a universal if it is not classified by the Bangko Sentral ng Pilipinas as such.</p>

	And also please take note that as of now the Bid Submission and Opening date is on February 17, 2020 so you have ten (10) calendar days from that day to raise your questions but we encourage you to already write your questions and not wait for the deadline because if we issue the Bid Bulletin seven (7) days before the Bid Submission you will not have the chance to ask for further clarification. So, raise your questions early enough. if your concern is the extension of the Bid Submission date and Delivery Period please put that in writing but as I just said it will be subjected to our discussion with BOC and as well as for any postponement it will be subject to approval of the head of the procuring entity so better to raise concerns early.
	BOC: if I may add, if you have the same questions as the other bidders do not assume that they will raise that, it will be better if you raise your questions on your own.
	Chair: Because we also want to know the concerns of the other bidders, not just of one particular bidder.
	If there are no other concerns, review your documents well, sign where you are supposed to sign, make sure the notary republic signs as well, fill up all the blanks, and if you make any mistakes initial or counter sign all the erasure.
	And if you decided to participate, do not wait for the last minute to pay for the Bidding Documents because the BAC Secretariat does not accept bids who have not been paid for.
	Thank you and good luck.

OTHER MATTERS:

- Bidder must **sign** or **initial** each and every interlineation, erasure, overwriting and correction made on their bids. Failure to do so shall result in the invalidation and rejection of their bids.
- Chair would like the prospective bidders to take special note on the Additional Requirement for whoever will be declared Single/Lowest Calculated Bidder to submit/present the following:
 - 1) Affidavit of Undertaking that guarantee that bidder shall comply with Atomic Energy (International Atomic Energy Association) regulation on radiation safety or European or US regulations with regard to radiation protection and safety; and
 - 2) Visual / Oral presentation showing how the integrated system will work based on the Terms of Reference of the BOC. This should include plans or schematic diagrams.
- Chair also informed for those bidders who are interested a briefing will be conducted right after the pre-bid conference or can make an appointment to **Ms. Joane Olan** of the Countertrade Department.
- Chair also reminded the Bidders that the Committee will be issuing a Supplemental Bid Bulletin to clarify the following requirement:
 - 1) Project Timeline;
 - 2) Additional Requirement if declared Single/Lowest Calculated Bid; and
 - 3) Additional Requirement if declared If Awarded the Contract

BID SCHEDULE:

- Bidder can send queries/concerns until **07 February 2020** (Friday)
- The Bid Opening is scheduled on **17 February 2020** (Monday, 10:00am)

Adjourned at 9:55 am

MINUTES TAKEN BY:

MA. VERONICA A. MORALES
Head, BAC-I Secretariat
LMC

APPROVED BY:

CHRISTABELLE P. EBRIEGA
Chairperson, BAC-I



ATTENDANCE SHEET

SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)
 28 January 2020, 10:00 A.M., 5/F Conference Room, Philippine International Trading Corporation (PITC)
 NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

BIDS AND AWARDS COMMITTEE (BAC) I - GOVERNMENT PROCUREMENT GROUP PROJECT

Regular Members	Gender	Signature	Technical Working Group	Gender	Signature
1) Christabelle P. Ebriga	F		1) Elena E. Romero	F	
2) Atty. Ma. Gudelia C. Guese	F		2) Katrina B. Alba	F	
3) Myra Chitella T. Alvarez	F		3) Jinky C. Apolinar	F	
4) David A. Inocencio	M		4) Rhoneil O. Bautista	M	
5) Joel S. Rodriguez	M		Maria Victoria S. Castillo	F	
6) Irene G. Alayon	F		6) Jacky C. Crispino	M	
7) Atty. Mitzell Arthur R. Magdaong	M		7) Erika April C. Guycoa	F	
8) OIC Deputy Commissioner Donato B. San Juan	M		8) Kriss Ann S. Hizon	F	
9) Mgen Job S. Yucoco (Ret.)	M		9) Fe B. Irene	F	
End-Users			10) Maria Eda I. Maningat	F	
1) Patrick Errol C. Espallardo	M		11) Verna Liza DV. Maramot	F	
2) Raquel G. De Jesus	F		12) Gel Cyrell Y. Tallada	F	
3) BIENVENIDO ENTICOR, INC.			Secretariat		
4) JONATHAN FIL	M		1) Ma Veronica A. Morales LMC	F	
5) _____			2) Jane C. Arcilla	F	
6) _____			3) Ana DG. Asprec	F	
Account Officer			4) Ma Teresa S. Elima	F	
1) Jinky C. Apolinar	F		5) Mirasol S. Ninobia	F	
2) _____			6) Ma. Irissa G. Ordillano	F	
			Observer/s		
			1) _____		
			2) _____		

(COA)



Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

PRE-BID CONFERENCE

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

Name of Project : SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)

Bid Reference No. : GPG-B1-2019-496

Time / Date & Venue : 28 January 2020, 10:00 A.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC)

NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

NO ID - NO ENTRY
 For Company Personnel
 • Valid Company ID with picture and signature
 For Individuals (Not representing any Company)
 • Any valid government-issued ID with picture and signature

PLEASE PRINT LEGIBLY

ID No.	PRINTED NAME/S OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO /s	TIME-IN	BIDDER'S SIGNATURE
101	Genelieve Oñas Sunny Vega City	F	Amtek Digital Inc. 216 Diego Silang Ave. Approval Taguig City	02-8277-6888	Sales@amtekdigital inc.com	1	8:51 9:45	<i>[Signature]</i>
	JOUIE J SABBANO Clarence V. Bernards	M	ADVANCE SECURITY SAFETY SOLUTION/ZAMA Floor CITY LAND, INC	097748 7878	primo.ejercto @yahoo.com		8:52	<i>[Signature]</i>
	Clarence V. Bernards	M	Advanced Security & Protection System (KBS) MF Ascang 3, Macapagal ave Parraga City	0916422411	clarence.bernards @yahoo.com		8:53	<i>[Signature]</i>
	ERNESTO T LOPENA	M	PRIME DEVELOPMENT DASLAS BLDG. TASH CITY	0977827888	ernstz.1984c @gmail.com		8:43	<i>[Signature]</i>
	Gao Peng GAO PENG	M	Magtech Company Limited 276 Blackstone Building Dejima, Ph. China NUCFECH COMPANY LIMITED	0956545865	gao_peng@nucefech.com		8:48	<i>[Signature]</i>

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Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

PRE-BID CONFERENCE

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

Name of Project : SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)

Bid Reference No. : GPG-B1-2019-493

Time / Date & Venue : 28 January 2020, 10:00 A.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC) NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

NO ID - NO ENTRY
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 For Individuals (Not representing any Company)
 • Any valid government-issued ID with picture and signature

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ID No.	PRINTED NAME/IS OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./S	TIME-IN	BIDDER'S SIGNATURE
	SARAH JANE POJKS / ASTROPHYSICS	F	ASTROPHYSICS ASIA INC / 5-11, TOWER A, ANGEL SEMENOW TOWER, 2229, ROXAS BLVD., PC. (N)	09088926221	salce@astrophysics.com		9:27	<i>[Signature]</i>
	ALOHA B. NIONES	F	(2) ASTROPHYSICS INC. 21481 PIONEER PARKWAY CITY OF INDUSTRY CALIFORNIA (CA)	0908427986	aniones@astrophysics.com		9:35	<i>[Signature]</i>
	JUANITO C. GALIANO	M	DEFENSE & PROTECTION SYSTEMS INC. (DPSI)	0917587022	shurpalarb@gmail.com		9:51	<i>[Signature]</i>
	VIGILTO A. RAYMUNDO	M	# 64 T. PRUTTERA ST. APPOKAI TAGBICIG CITY					<i>[Signature]</i>
	GILZAE M. VIDA	M	ARMS / 19 Pagsanjan Bypass		giboo.vidabegmail.com		10:00	<i>[Signature]</i>
	TAREEQ RADJAE		Advanced Remote Managed Security Services ASTROPHYSICS ASIA 5-11 Tower A, Angel Semenov Towers 2528, Roxas Blvd.	0917587022	salce@astrophysics.com		10:00	<i>[Signature]</i>

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Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

PRE-BID CONFERENCE

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

Name of Project : SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)

Bid Reference No. : GPG-B1-2019-493

Time / Date & Venue : 28 January 2020, 10:00 A.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC)

NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

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ID No.	PRINTED NAME/S OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./s	TIME-IN	BIDDER'S SIGNATURE
	Aiveen T. sebastian ROSE BATAAN	F	GENECS Transunited Inc. 18/F Jollibee plaza Ortigas center Pasig city	8650-122X 8631-6595	ats@gti.ph		10:01	<i>[Signature]</i>
	CRISTINA CLEDO		CYLA TECHNOLOGIES INC 74-A VALENZUELA ST. SAN JUAN, CITY	917-8746881 85328800	sales@cyfa.ph cristina_valdez@ cyfa.ph		11:10	<i>[Signature]</i>

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Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

PRE-BID CONFERENCE

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

Name of Project : SUPPLY, DELIVERY AND COMMISSIONING OF FOUR (4) UNITS BRAND NEW MOBILE X-RAY MACHINES FOR THE BUREAU OF CUSTOMS (BOC)

Bid Reference No. : GPG-B1-2019-466

Time / Date & Venue : 28 January 2020, 10:00 A.M., 5th Floor Conference Room, PHILIPPINE INTERNATIONAL TRADING CORPORATION (PITC)
NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

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ID No.	PRINTED NAME/S OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./s	TIME-IN	BIDDER'S SIGNATURE
	Gen Ernesto Lopez	M	Unit 1511 Avista Tower Center Tower 2, Mamburya City	0917-4930294	jclaureola@gradn.com		10:25	
	Jovita C. Lauruola	P	Prime Project Dev Corp					

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