



## INVITATION FOR NEGOTIATION

### SUPPLY AND DELIVERY OF VARIOUS BRAND NEW MOTOR VEHICLES FOR THE DEPARTMENT OF ENVIRONMENT AND NATURAL RESOURCES – REGIONAL OFFICE 1 (DENR-RO1)

#### BAC Nego Ref. No. GPG-B1-2019-078 NEGO

(Previous Bid Ref. Nos. GPG-B1-2018-340; GPG-B1-2018-517 Rebid and GPG-B1-2018-603 (2nd Rebid))

1. The Philippine International Trading Corporation (PITC) and the Department of Environment and Natural Resources – Regional Office 1 (DENR-RO1) intends to apply the sum of the following amounts being the Approved Budget for the Contract (ABC) to payments under the contracts for the corresponding items.

Item No.	Description	Qty	ABC (₱) EX-DEALER'S WAREHOUSE (VAT Inclusive)		Funding Source	Cost/Price of Bid Documents (cash payment only) (₱)
			PER UNIT	TOTAL		
1	4x4 Pick-up	2 units	1,430,000.00	2,860,000.00	PITC A/R Nos. 0002918 dated 10 April 2018 and 0003126 dated 10 July 2018	2,800.00
2	4x2 Pick-up	1 unit	1,430,000.00	1,430,000.00		1,400.00
3	Passenger Van	1 unit	1,500,000.00	1,500,000.00		1,500.00

*Bidder may bid for one, some or all.*

2. Financial Proposal received in excess of the ABC shall automatically be rejected. The Bids and Awards Committee have the option to negotiate on the Financial Proposal received that is within the ABC.
3. **PITC and DENR-RO1** now invite bids from authorized Philippine Automotive Dealers/Suppliers/Distributors Operating in the Ilocos Region, Tarlac, Pampanga, Laguna or Metro Manila and with Service Center in Region I for the Supply and Delivery of Various Brand New Motor Vehicles (hereafter referred to as Goods).
4. The brand of the Motor vehicles must have been in the Philippine Market for the last **fifteen (15) years**.
5. **Availability / Pick up Period:** The vehicle must be ready for pick up (EX-Dealer's Warehouse) within Forty-Five (45) calendar days upon receipt of Notice to Proceed.
6. A prospective Bidder should have completed a contract of similar nature within the **last five (5) years** from the date of submission and receipt of bids amounting to at least **fifty percent (50%)** of the ABC of the item/s being bid for.  
"Similar contract" shall mean Motor Vehicles.
7. Negotiation will be conducted using a non-discretionary "pass/fail" criterion as specified in the Revised Implementing Rules and Regulations (IRR) of Republic Act (R.A.) 9184, otherwise known as the "Government Procurement Reform Act". All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.

8. The Invitation to Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at [www.pitc.gov.ph](http://www.pitc.gov.ph). Interested parties may inspect the Negotiation Documents upon presentation of proper identification during office hours (8:00am – 4:00pm) on weekdays only.
9. Bidders who have participated in the last three (3) previous bidding (GPG-B1-2018-340; GPG-B1-2018-517 Rebid and GPG-B1-2018-603 (2nd Rebid)) can secure the Invitation for Negotiation and Negotiation Documents **free of charge** from the BAC I Secretariat c/o Ms. Ana G. Asprec at the 5F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City upon presentation of original copy of Official Receipt.

Other interested qualified bidders can still participate and acquire the Negotiation Documents upon payment of a non-refundable fee.

For the Pre-Nego Conference, suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the documents for the supplier.

10. The Schedule of Negotiation Activities shall be as follows:

ACTIVITIES	TIME	VENUE
1. Invitation and Issuance of Nego Documents	8:00 AM to 4:00 PM Mondays to Fridays Starting <b>04 September 2019</b>	5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
2. Pre-Nego Conference	<b>11 September 2019</b> <b>10:00 AM</b>	
3. Submission and Opening of Proposals / Offers	<b>23 September 2019</b> <b>11:00 AM</b>	

11. Interested suppliers may obtain further information from the BAC Secretariat c/o Ms. Ana DG Asprec at the 5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting **04 September 2019** at Tel No. 818-98-01 loc. 308.
12. PITC reserves the right to accept or reject any Proposal or Offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

***PITC, Bids & Awards Committee I***

*Postings on **04 September 2019** at PhilGEPS, PITC Website ([www.pitc.gov.ph](http://www.pitc.gov.ph)) & PITC Bulletin Board.*