



**Philippine International Trading Corporation
BIDS & AWARDS COMMITTEE I**

MINUTES OF THE PRE-BID CONFERENCE
SUPPLY, DELIVERY, AND INSTALLATION OF ONE (1) UNIT BRAND NEW FIBER
OPTIC BRONCHOSCOPE, ONE (1) UNIT BRAND NEW ANESTHESIA MACHINE
AND ONE (1) UNIT BRAND NEW STERILE TUBING WELDER FOR BATAAN
GENERAL HOSPITAL (BGH)
BID REF. NO. GPG-B1-2019-018
25 June 2019, 5th Floor Conference Room

There being a quorum, Vice-Chair convened the meeting at 9:00 A.M.

In attendance are:

FOR PITC BAC-I	FOR PROPONENT – BGH
Christabelle P. Ebriega, Chairperson	As per attached attendance sheet
Atty. Ma. Gudelia C. Guese, Vice-Chair	
Myra T. Alvarez, Member	
David A. Inocencio, Member	
Joel S. Rodriguez, Member	
Irene G. Alayon, Alternate Member	
PITC TWG/BAC Secretariat (as per attached attendance Sheet)	
BIDDERS	
As per attached attendance sheet	

HIGHLIGHTS OF PROCEEDINGS

- Vice-Chair welcomed everyone to the Pre-Bid Conference for the above mentioned procurement project for the BGH. After which, Vice-Chair introduced the BAC Members and the End-Users from BGH.
- Vice-Chair acknowledged the presence of the following prospective bidders present in this Pre-Bid Conference; namely
 1. Zafire Distributors, Inc. (for items 1, 2 & 3)
 2. Asya Medika, Inc. (for item 2)
- Vice-Chair informed the Bidders that PITC has been tapped by the BGH to undertake this project for them.
- Vice-Chair also informed Bidders that there are three (3) items involved in this project. A Bidder can bid for one, some, or all of the lots.
- Invitees are authorized dealers, distributors or resellers for the Supply, Delivery, and Installation of One (1) unit Brand New Fiber Optic Bronchoscope, One (1) unit Brand New Anesthesia Machine and One (1) unit Brand New Sterile Tubing Welder for Bataan General Hospital (BGH).
- Vice-Chair informed that to be able to participate in this bid project, prospective Bidder have a completed a Single contract of similar nature within the last five (5) years equivalent to at least fifty percent (50%) of the ABC of the item being bid.

For Item 1 and Item 2: Similar contract shall mean “Medical Equipment”

For Item 3: Similar contract shall mean “Laboratory Equipment”

- Vice-Chair explained that the first part of the Bidding Documents is the Instructions to Bidders which should be read by the Bidders at their own good time. What will be discussed in this Pre-Bid Conference are the documents that are required to be submitted on Bid Opening Day.
- Vice-Chair started to discuss the Envelope System:

- **Envelope System:** The system of submission is a two envelope system wherein **Envelope 1** will contain the eligibility and technical documents and **Envelope 2** will only contain the Financial Bid.

The Financial Bid Forms should be in separate folder per lot (in 3 copies) because each item has a separate financial bid form.

- **Number of Copies:** All documentary submission must come in three sets. These will be placed in 3 folders marked: "original", "duplicate" and "triplicate".
- **Sealing/Markings** The two envelopes will then be placed in a master envelope. The master envelope will then be sealed and marked in accordance with the instructions stated in the Bidding Documents.

ENVELOPE I – ELIGIBILITY & TECHNICAL DOCUMENTS

<u>Class "A" Eligibility Documents</u>	<u>Vice-Chair's Instructions</u>
SEC/DTI Registration Certificate	<p>For Corporation, submission will be the SEC Registration Certificate.</p> <p>For the Sole Proprietorship a copy of valid and current DTI business registration valid and current.; and</p> <p>For Cooperatives a copy of valid and current Cooperative Development Authority (CDA)</p>
Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas.	<p>Bidders must submit their valid and current Mayor's Permit.</p> <p>In case of recently expired Mayor's / Business Permits, said permit shall be submitted together with the official receipt as proof that the Bidder has applied for renewal with the period prescribed by the concerned local government units, provided that the renewed permit shall be submitted as a post-qualification requirement.</p>
Valid and Current Tax Clearance	<p>Vice-Chair informed Bidders that PITC does not accept any provisional Tax Clearance, renewal certificate or claim stub because the GPPB has already issued a ruling that only the Tax Clearance itself is acceptable.</p> <p>Vice-Chair advised Bidders to only transact with legitimate employees of BIR.</p> <p>Vice-Chair mentioned that Tax Clearance can now be issued by the Revenue Regional Office of the BIR just ensure that there are no tax liabilities.</p>

<p>Audited Financial Statements for 2018 and 2017</p>	<p>Submission will be the 2018-2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.</p>
<p>Valid and Current PhilGEPS Certificate of Registration and Membership (Platinum Registration).</p>	<p>If a Bidder is already a PhilGEPS Platinum Member they can submit the Platinum Membership Certificate together with the Annex "A". The Platinum Membership will substitute for the four (4) eligibility documents enumerated earlier.</p> <p>However, if any of the documents listed in Annex A of the certificate has expired Bidders must submit the valid and current one.</p> <p>Vice-Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p>
<p>Annex I Statement of all Ongoing government and private contracts including contracts awarded but not yet started</p>	<p>Vice-Chair's instructions to the Bidders with respect to this document is:</p> <ul style="list-style-type: none"> • Form Annex I is already provided in the Bidding Documents, Bidders have to use Annex I; • Bidders to check the box pertaining to the item being bid for; • Bidders to provide the information called for; • Additional sheets can be used for as long as the authorized representative sign the last page.
<p>Annex I-A Statement of Single Largest Contract similar to the contract being bid within the last 5 yrs. equivalent to at least 50% of the ABC of the item being bid for.</p>	<ul style="list-style-type: none"> • A form is again provided; • Bidders to check the box pertaining to the item being bid for; • Bidders to supply the data or information required in the form and to attach any of the following documents: <ol style="list-style-type: none"> 1. Copy of Official Receipt; 2. End User's Acceptance 3. Sales Invoice together with Collection Receipt (They go together)
<p>Annex II-A Net Financial Contracting Capacity (NFCC)</p> <p>Annex II-B Committed Line of Credit (CLC)</p>	<p><u>For NFCC</u></p> <p>A form is provided for as Annex II-A. Bidders to check the box pertaining to the item being bid for.</p> <p>As the sample form was flashed on the screen, Vice-Chair's instructions is for the Bidder to supply the necessary details as required. A formula is already provided for the bidder to come up with the NFCC.</p> <p>The NFCC must be at least be equal to the ABC of the project.</p> <p><u>For CLC</u></p> <p>In case Bidders does not want to submit the NFCC, they have an option to submit Committed Line of Credit, issued by a local commercial/Universal Bank.</p> <p>A form is provided for as Annex II-B.</p>

	Chair reminded the Bidders that the Committee does not accept any CLC issued by a Rural Bank or Savings Bank.
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<u>Technical Documents</u>	<u>Vice-Chair's Instructions</u>
<p>Annex IV Bid Security</p>	<p>Vice-Chair enumerated the types of Bid Security acceptable to PITC. These are:</p> <p>Bid Securing Declaration</p> <ul style="list-style-type: none"> • A form is provided for as Annex IV; • Bidders to check the box pertaining to the item being bid for. <p>Bidders should use the form provided by PITC because it is complete in contents.</p> <p>Vice-Chair reminded the Bidders that there should be separate Bid Security per item being bid</p> <p>In order not to miss out on anything, Vice-Chair advised the Bidders to photocopy the form or scan it, and then have the authorized representative sign the form and submit it notarized.</p> <p>The other forms of Bid Security are:</p> <ul style="list-style-type: none"> • Cash or Manager's Check issued by the local commercial/universal bank equivalent to at least 2% of the ABC; • A Bank Draft / Bank Guaranty or Letter of Credit issued by a local commercial/universal bank equivalent to 2% of the ABC. Issued by a local commercial or Universal Bank. • Surety Bond issued by a bonding company authorized by the Insurance Commission. <p>In case Bidders will opt for a Surety Bond, The Bidders has to submit a Certification from the Insurance Commission that the bonding company is authorized to issue Surety Bond. In addition to this, the Surety Bond should contain all the 14 grounds for the forfeiture of the Bid Security and it be written on Bond Itself.</p> <p>Vice-Chair advised Bidders to show the 14 grounds to their bonding company so that the latter can include or type them on the copy of the bond itself.</p> <p>The fourteen (14) grounds is found in Clause 12.1(b) (i) (c) (3) (i) to (xiv) of the Bid Data Sheet.</p>

<p>Technical Bid Form Annex V-A for Item No. 1 Annex V-B for Item No. 2 Annex V-C for Item No. 3</p>	<p>Vice-Chair reminded Bidders that each Item has its own TBF.</p> <p>As the Technical Bid Form for was flashed on the screen, Vice-Chair's instructions are as follows:</p> <ul style="list-style-type: none"> • For the Bidders to use the Bid Form. They shall not retype or alter it; • Bidders to put the word "Comply" on all the line item on the column "Bidder's Statement of Compliance"; • Bidders to indicate the Brand and Model No. of the equipment being offered; • All pages must be signed by the authorized representative of the Bidder. <p>Vice-Chair reminded the Bidders that if there are any blanks left out unfilled, the TBF will fail because it will mean that the Bidder/s cannot comply with the technical specifications.</p>
<p>Technical Specifications Annex V-A1 for Item No. 1 Annex V-B1 for Item No. 2 Annex V-C1 for Item No. 3</p>	<ul style="list-style-type: none"> • Bidder's authorized representative/s to sign the "Conforme" box provided on all pages of these Annexes.
<p>Product Brochure(s)</p>	<ul style="list-style-type: none"> • Bidders to submit Product brochure(s) in Hard copies indicating the technical specifications of the offered brand/model of the following: Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine Item 3. Brand New Sterile Tubing Welder <p>Note: If not in English, must be subject to requirement per Clause 11 of the Instructions to Bidders</p>
<p>Copy of Valid and Current Certificate of Distributorship</p>	<ul style="list-style-type: none"> • Submission is a copy of valid and current Certificate of Distributorship issued by the principal manufacturer authorizing the bidder to sell/distribute the following: 1. Brand New Fiber Optic Bronchoscope 2. Brand New Anesthesia Machine 3. Brand New Sterile Tubing Welder <p>The Certificate must also INDICATE the following:</p> <ol style="list-style-type: none"> a. That the principal manufacturer and the bidder have been in partnership/ business relationship for the past five (5) years; b. That supplies, parts and accessories of the equipment shall be available for at least ten (10) years after expiration of the warranty period; c. That service engineers are factory trained on service and repair; d. That in the event of change of local distributor, warranty and preventive maintenance shall be honored; <p>Note: Note: If not directly issued by the manufacturer to the bidder, bidder must submit the certificate of distributorship / dealership that will link bidder to the manufacturer</p>

Bidders query/questions	Committee's reply
<p>Zafire: Ma'am for example, yung isa po naming principal we only have generic Certificate of Exclusive Distributorship (CED) naka indicate naman po dun yung item but then yung mga (Vice-Chair interrupted and replied)</p>	
	<p>Vice-Chair: Magpapagawa kayo sa kanila?</p>
<p>Zafire: Yes, po if ever pwede po bang another document in addition to CED?</p>	
	<p>Vice-Chair: Just ensure it is the principal manufacturer, pwede yun. Basta we will look for these 4 statements in your certificate.</p>
	<p>Vice-Chair: How about ASYA, are you getting it directly from the principal manufacturer?</p>
<p>ASYA: Yes, Ma'am but we are just exclusive of our business relationship for the past 2 years.</p>	
	<p>Vice-Chair: So may concern kayo sa business relationship niyo. In that case you will need to write the Committee regarding that matter and we will deliberate it with BGH kung papayag sila na less than 5 years.</p> <p>Vice-Chair: I just want to explain the rationale kaya 5 years kasi kailangan namin ng strong bond ng principal manufacturer and the bidder. We have experienced with other clients na 1 year palang sila during the contract implementation binitawan sila ng principal manufacturer. So yung after sales disaster walang nangyari sa after sales service kasi binitawan sila</p>

		<p>ayaw namin mangyare yun. Kasi nga hindi pa sila ganun ka-bond, pero kung 5 years ibig sabihin maganda na yung performance ni dealer, okay yung principal kaya nagtagal sila. That is the rationale. But that does not prevent you from writing the Committee baka ma-consider naman ni BGH ito.</p> <p>Vice-Chair: When we make changes in the documents we will issue a Bid-Bulletin and Bidders have to use the revised forms that we are going to put in the Bid-Bulletin.</p> <p>Just a reminder that there are times that we answer some questions from the Bidder because if there's going to be any changes in the bid requirement just wait for the Bid Bulletin to officially confirm what is said in the Pre-Bid Conference.</p>
	<p>Bidders: Okay, Ma'am.</p>	
<p>For Item 1, Item 2 and Item 3, Certification from the Bidder</p>	<ul style="list-style-type: none"> • For Item 1, Item 2 and Item 3, Certification from the Bidder on the following: <ol style="list-style-type: none"> 1. That they have been in the business of supplying medical / laboratory equipment for the last ten (10) years; 2. That supplies, parts and accessories of the equipment shall be available for at least ten (10) years after expiration of the warranty period; 3. That at least one service engineer is available in Region III and/or NCR to provide quick on-site support 	
<p>Bidder's valid and current License to Operate (LTO) as a Medical Device Importer / Distributor</p>	<ul style="list-style-type: none"> • Submission is a Bidder's valid and current License to Operate (LTO) as a Medical Device Importer / Distributor issued by the Philippine Food and Drug Administration for the following: <ul style="list-style-type: none"> Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine Item 3. Brand New Sterile Tubing Welder 	
<p>Valid and Current Certificate of Product Registration (CPR) or Certificate of Exemption (COE) from the Food and Drug Administration (FDA) – Philippines</p>	<ul style="list-style-type: none"> • Submission is a Valid and Current Certificate of Product Registration (CPR) or Certificate of Exemption (COE) from the Food and Drug Administration (FDA) – Philippines for the following: <ul style="list-style-type: none"> Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine 	

Valid and Current ISO Certification	<ul style="list-style-type: none"> Submission is a Valid and Current ISO Certification in the name of the manufacturer. The ISO Certification must cover the manufacture/design or production of the following: Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine Item 3. Brand New Sterile Tubing Welder
Certification from at least three (3) Tertiary Hospital	<ul style="list-style-type: none"> Bidders to submit a Certification from at least three (3) Tertiary Hospital that they have been supplied the same brand of equipment being offered by the supplier OR Sales Invoice from at least three (3) tertiary hospitals may also be presented in lieu of the hospital certification for the following: Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine Item 3. Brand New Sterile Tubing Welder
List of Authorized Service Center(s) of the bidder in Region III and/or Metro Manila	<ul style="list-style-type: none"> Submission is a List of Authorized Service Center(s) of the bidder in Region III and/or Metro Manila (indicating address, contact numbers and email address) for the following: Item 1. Brand New Fiber Optic Bronchoscope Item 2. Brand New Anesthesia Machine Item 3. Brand New Sterile Tubing Welder
Annex VI Certificate of Performance Evaluation	<p>The Committee wants to make sure that the Bidders has a good record with their client. As such, Bidders has to go back to their client which they identified in Annex I-A as the single largest completed contract client.</p> <p>Bidders to present this form to their client and request the SLCC to transpose the form in their letterhead and then rate the Bidder. The rating should be at least Very Satisfactory.</p> <p>Vice-Chair emphasized that the form must be in the company letterhead of the Bidder's Single Largest Completed Contract Client.</p>
Proof of Authority of the Designated Representative	<p>Submission of a Proof of Authority of the Bidder's Authorized Representative:</p> <ol style="list-style-type: none"> <u>For Sole Proprietorship</u> submission of Duly Notarized Special Power of Attorney. <u>For Corporation, Cooperative, or the Members of the Joint Venture</u> submission of Duly Notarized Secretary's Certificate evidencing the authority of the designated representative/s. <p>Once again, Vice-Chair advised Bidders to check the wordings. In case the Board appoints more than one person, it is safe that it be worded "any of the following" or "or" so that even only one person can bind the company.</p> <p>However, if not stated this way, then the Committee will look for all the names and signatures of the persons named in the Secretary's Certificate. And if one signature is missing, the submission is non-compliant and will fail.</p>

<p>Annex VII Omnibus Sworn Statement (OSS)</p>	<p>Vice-Chair informed that the OSS is standard in all government biddings.</p> <p>Vice-Chair advised Bidders to use the form that PITC provided in this Bidding Document.</p> <p>Bidders to check the box pertaining to the item being bid for.</p> <p>The form must be copied verbatim. But to be sure that nothing is missed out, Chair suggested that the form just be scanned or photocopied and then filled up.</p> <p>On the "I/We", the name of the authorized representative named in the Secretary's Certificate will appear on the line.</p> <p>All blanks must be filled up, appropriate boxes must be ticked off.</p> <p>On the Authority of the Designated Representative, the portion: <u>Name, Title and Specimen Signature</u> must be filled up.</p> <p>All statements from "a" to "h" must be complete.</p> <p>The last page must be signed by the authorized representative and notarized.</p>
<p>ENVELOPE 2: FINANCIAL BID FORM</p> <p>Annex VIII-A for Item 1 Annex VIII-B for Item 2 Annex VIII-C for Item 3</p>	<p>Vice-Chair explained that similar to the TBF, the FBF cannot be retyped. It may be photocopied for purpose of the other 2 copies required.</p> <p>Envelope 2 will contain the Financial Bid of the Bidders where they will indicate the Total Bid price in words and figures which should not exceed the ABC of the item being bid for.</p> <p>Vice-Chair reminded that each item has its own FBF.</p> <p>Vice-Chair reminded the Bidders that the Financial Bid Forms should be in separate folder per lot (in 3 copies) because each lot has a separate financial bid form.</p>

- Vice-Chair also reminded that the Bidders must **sign** or **initial** each and every interlineation, erasure, overwriting and correction made on their bids. Failure to do so shall result in the invalidation and rejection of their bids.
- Vice-Chair emphasized the **Additional Requirements to be provided by the Supplier if declared Single/ Lowest Calculated Bid (SCB/LCB):**
 - For Items 1, 2 & 3: Presentation of an actual brand/model or demo unit being offered within seven (7) calendar days after receipt of notice of Single/Lowest Calculated Bid to be presented at Bataan General Hospital.
- The Vice-Chair opened the floor for questions/clarifications. Hereunder are the details:

Bidders Query/Clarification/s	Committee's Reply
<p>Zafire: For Item 1, for the light source. Kasi yung Bronchoscope namin as LED built-in. would it be okay if applicable nalang yung light source?</p>	

	Vice-Chair: What do you mean if applicable?
Zafire: Kasi po yung Bronchoscope namin is mayroong siyang LED built-in na, may ilaw na siya, kasi require sa item No. 10 may light source.	
	Dr. Romero: Yes, may light source siya and built-in siya.
Zafire: Ah okay. Naka external siya na light source Sir or separate?	
	Dr. Romero: No, tinignan ko yung mga specs mayoong mga built-in na fiber optics. Vice-Chair: Dapat naman talaga nandoon yun, di ba, Sir? Dr. Romero: Mayroon din po kasing external, Ma'am. Vice-Chair: Okay. Built-in daw ito.
Zafire: Kasi yung sa amin is battery operated siya. Yung some battery pack niya is good for 60 minutes continues and yung life niya is at least 1,000 lives.	
	Vice-Chair: Sir please put your proposed specs in writing para ma-study nila Dr. Romero.
Zafire: Okay, Maam.	
Zafire: How about the Distal End-Diameter, it says that at least 5 mm. Would it be okay kung 4.8 mm?	
	Dr. Romero: Please include that in your letter, Sir.
Zafire: Okay, Sir.	
	Vice-Chair: Any other question?
Zafire: For item 3, for the Unit Sterile Tubing Welder Ma'am. Item No. 7. With 5 boxes (70 pcs per box) Single use, disposable cutting blade for initial use. Just to clarify ito pong 5 boxes parang start up consumable po? Kasi yung packaging po namin is 140pcs per box not 70pcs per box. We can provide naman po just in case. Kasi for each box po dalawa yong cartridge yung laman and each cartridge yun po yung 70pcs. Instead po of cutting blade, kasi baka hanapin sa brochure namin. Kung okay sana heating element nalang.	
	Vice-Chair: Parang ibang iba talaga sa requirements so dapat isulat mo. In-case ma-consider yan ika-clarify namin ito. Kasi kung yung box mo 140pcs, ibig mo bang sabihin hindi 5 boxes ang ibibigay mo?
Zafire: We can naman po. 5 boxes padin po.	
	Vice-Chair: 5 boxes padin? Kaya lang concern ka sa term used.
Zafire: Yung ating blade po kasi which is ang ginagamit na makikita sa brochure is heating element.	
	Vice-Chair: Pero di ba mayroon kayong presentation 'nun?

Zafire: Yes po, and we can do actual demo, and we can present din po.	
	Vice-Chair: I need you to write that so we can clarify this with the specs na mayroon kayo.
Zafire: For Item No. 8 "with self-controlled heating operation" what does that mean po kaya? Yung mismong machine po ang capable pong naghi-heat para ma weld siya yun po kaya yun?	
	Vice-Chair: Yes, so walang kayong babaguhin, nag-clarify lang kayo?
Zafire: Yes, Maa'am. Thank you.	
	Vice-Chair: Okay, thank you.
	Vice-Chair reminded Bidders to review/raise their concerns/clarifications on any part of the Bidding Documents on or before July 05 2019 and the BAC will be the one to confer it with the BGH. <u>Address it to the BAC Chair.</u> Send by email or fax, further details is found in page 32 of the BDS (ITB Clause 10.1), because whatever you raised verbally here and the way I explained also verbally is not official until you put it in writing and all answers to your concerns will be through a Bid Bulletin which will be posted in PhilGEPS and PITC website (www.pitc.gov.ph).
	<u>Note: Maximum size of email with attachment is six (6) mb only.</u>
	Vice-Chair reminded that if in case you decided to join in this project, please pay for the Bidding Documents way ahead the Bid opening date (July 15, 2019, 9:00 AM) because the BAC Secretariat will not accept late bids.

Adjourned at 10:00 A.M.

MINUTES TAKEN BY:


MA. VERONICA A. MORALES
 Head, BAC-I Secretariat
 KDC

NOTED BY:


ATTY. MARIA GUDELIA C. GUESE
 Vice-Chairperson, BAC-I

APPROVED BY:


CHRISTABELLE P. EBRIEGA
 Chairperson, BAC-I



Bids and Awards Committee (BAC 1)

ATTENDANCE SHEET : PROSPECTIVE BIDDERS

PRE-BID CONFERENCE

(Who Have Not Yet Bought Bid Docs as of Pre-Bid)

Name of Project : SUPPLY AND DELIVERY OF VARIOUS LABORATORY EQUIPMENT FOR THE BATAAN GENERAL HOSPITAL

Bid Reference No. : GPG-81-2019-018

Time / Date & Venue : 25 June 2019, 9:00 A.M., 5th Floor Conference Room, Philippine International Trading Corporation (PITC)

NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

PLEASE PRINT LEGIBLY

NO ID - NO ENTRY
 For Company Personnel
 • Valid Company ID with picture and signature
 For Individuals (Not representing any Company)
 • Any valid government-issued ID with picture and signature

ID No.	PRINTED NAMES OF REPRESENTATIVE	GENDER	COMPLETE COMPANY NAME / ADDRESS	CONTACT NOS.	E-MAIL ADDRESS	LOT NO./s	TIME-IN	BIDDER'S SIGNATURE
	LOURDES MONTER	F	M. UG GRANVILLE ST WEST TRAMPALE RD	0939921999	lmonter@lmd.com.ph	1, 2, 3		
	JOHN MARK AGUSTIN JUSTINE SMITHANA	M M	MAKFA Distributors	09988494511 0949 226 3137	johnmarkagustin@makfa.com			
	KHERBY M BRAN SALA	M		09399 2249 22	ksal@makfa.com			

