



INVITATION FOR NEGOTIATION

SUPPLY, DELIVERY, TESTING AND COMMISSIONING OF ONE (1) SET BALANCE TRAINER FOR THE DEPARTMENT OF REHABILITATION MEDICINE OF THE UNIVERSITY OF THE PHILIPPINES (MANILA) - PHILIPPINE GENERAL HOSPITAL (UPM-PGH)

Bid Reference No. GPG-B1-2018-604 NEGO

(Previous Bid Reference Nos. GPG-B1-2018-153 and GPG-B1-2018-500 Rebid)

Approved Budget for the Contract: ₱ 1,616,688.00

(Negotiation, Pursuant to Sec. 53.1 of Revised IRR of RA 9184)

1. The **Philippine International Trading Corporation (PITC)** and the **University of the Philippines (Manila) –Philippine General Hospital (UPM-PGH)** intend to apply the sum of **Pesos: One Million Six Hundred Sixteen Thousand Six Hundred Eighty Eight & 00/100 Only (₱ 1,616,688.00)** being the Approved Budget for the Contract (ABC) to payment under the contract for the **Supply, Delivery, Testing and Commissioning of One (1) Set Balance Trainer for the Department of Rehabilitation Medicine of the University of The Philippines Manila - Philippine General Hospital (UPM-PGH).**

Description	ABC ₱ (VAT Inclusive)	Funding Source	Cost / Price of Bid Documents (cash payment only) (₱)
One (1) Set Balance Trainer	1,616,688.00	PITC AR No. 0001180 dated September 29, 2015	1,600.00

2. Financial Proposals received in excess of the ABC shall automatically be rejected. The Bids and Awards Committee have the option to negotiate on the Financial Proposal received that is within the ABC.
3. **Delivery/Completion Period:** Within **One Hundred Twenty (120)** calendar days from the date of receipt of Notice to Proceed (NTP) or Opening of Letter of Credit whichever comes later. If above payment is through a Letter of Credit, the supplier's Proforma Invoice must be issued to PITC within seven (7) calendar days from receipt of Notice of Award. Otherwise, the period for delivery shall be reckoned from date or receipt of the Notice to Proceed.

Delivery/Installation Place: Property Section, Philippine General Hospital, Taft Avenue, Manila

4. **PITC** and **UPM-PGH** now invites Bids from Suppliers who are themselves Manufacturers or First Tier Distributors of the principal manufacturer of **Balance Trainer for the Department of Rehabilitation Medicine – University of the Philippines (Manila) - Philippine General Hospital (UPM-PGH)** (hereinafter referred to as GOODS).

“First Tier Distributor” shall mean a company directly appointed by the principal manufacturer of the equipment with ongoing business relationship over the last five (5) years, regardless of the type of equipment/products carried for the principal

- A prospective Bidder should have completed a single contract of similar nature equivalent within the **last five (5) years** from the date of submission and receipt of bids amounting to at least **fifty percent (50%)** of the ABC.

“Similar contract” shall mean ***Rehabilitation Medicine and Physical Therapy Equipment***.

- Negotiation procedure will be conducted using a non-discretionary “pass/fail” criterion as specified in the Revised Implementing Rules and Regulations (IRR) of Republic Act (R.A.) 9184, otherwise known as the “Government Procurement Reform Act”. All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.
- The Invitation for Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at www.pitc.gov.ph.
- Bidders who have participated in the last two (2) previous bidding can secure the Invitation for Negotiation and Negotiation Documents from the BAC I Secretariat c/o Ms. Ana G. Asprec at the 5F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City upon presentation of original copy of Official Receipt.

Other interested qualified bidders can still participate and acquire the Negotiation Documents upon payment of a non-refundable fee of **₱1,600.00**.

For the Pre-Nego Conference, suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the documents for the supplier.

The Schedule of Negotiation Activities shall be as follows:

ACTIVITIES	TIME	VENUE
1. Invitation and Issuance of Nego Documents	8:00 AM to 4:00 PM Mondays to Fridays Starting 19 November 2018	5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
2. Pre-Nego Conference	21 November 2018, 2:00 PM	
3. Submission and Opening of Proposals	28 November 2018, 3:00 PM	

- Interested suppliers may obtain further information from the BAC Secretariat c/o Ms. Ana DG Asprec at the 5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting 19 November 2018 at Tel No. 818-98-01 loc. 308.
- PITC reserves the right to accept or reject any Proposal or Offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

(Sgd)PITC, Bids & Awards Committee I

Postings on 19 November 2018 at PhilGEPS, PITC Website (www.pitc.gov.ph) & PITC Bulletin Board.