



## INVITATION FOR NEGOTIATION

### SUPPLY AND DELIVERY OF VARIOUS BRAND NEW SERVICE VEHICLES FOR THE PHILIPPINE INTERNATIONAL TRADING CORPORATION

#### BAC Nego Ref. No. ASD-B1-2020-316

(Previous Bid Ref. Nos. ASD-B1-2018-607 and ASD-B1-2019-153 Rebid)

1. The Philippine International Trading Corporation (PITC) intends to apply the sum of the following amounts being the Approved Budget for the Contract (ABC) to payments under the contracts for the corresponding items.

Item No.	Description	Qty	ABC (₱) (VAT Inclusive)		Funding Source	Cost/Price of Bid Documents (cash payment only) (₱)
			PER UNIT	TOTAL		
1	10-13 Seater Passenger Van	1 unit	1,650,000.00	1,650,000.00	PITC Corporate Budget for 2019	500.00
2	7-9 Seater Asian Utility Vehicle/Multi Purpose Van	2 unit	1,100,000.00	2,200,000.00		500.00
3	2x4 Double Cab Pick Up	1 unit	1,200,000.00	1,200,000.00		500.00

*Bidder may bid for one, some or all items.*

2. Financial Proposal received in excess of the ABC shall be automatically rejected. The Bids and Awards Committee have the option to negotiate on the Financial Proposal received that is within the ABC.
3. **PITC** now invite bids from authorized Philippine Automotive Dealers/Suppliers/ Distributors Operating in Metro Manila and with Service Center in Metro Manila for the Supply and Delivery of Various Brand New Service Vehicles (hereafter referred to as Goods).
4. The brand of the Motor vehicles must have been in the Philippine Market for the last **twenty (20) years**.
5. **Delivery Period:** Within Forty-Five (45) calendar days upon receipt of Notice to Proceed.  
**Delivery Place:** Philippine International Trading Corporation (PITC)  
NDC Building, 116 Tordesillas St., Salcedo Village, 1227 Makati City
6. A prospective Bidder should have completed a contract of similar nature within the **last five (5) years** from the date of submission and receipt of bids amounting to at least **fifty percent (50%)** of the ABC of the item/s being bid for.  
“Similar contract” shall mean Motor Vehicles.
7. Negotiation will be conducted using a non-discretionary “pass/fail” criterion as specified in the Revised Implementing Rules and Regulations (IRR) of Republic Act (R.A.) 9184, otherwise known as the “Government Procurement Reform Act”. All particulars relative to this negotiation including Eligibility Checking, Evaluation and Post-Qualification Procedures and Award of Contract shall be governed by R.A. 9184 and its 2016 Revised IRR.

8. The Invitation to Negotiation and Negotiation Documents may be downloaded from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and PITC website at [www.pitc.gov.ph](http://www.pitc.gov.ph). Interested parties may inspect the Negotiation Documents upon presentation of proper identification during office hours (8:00am – 4:00pm) on weekdays only.
9. Bidders who have participated in the previous bidding ASD-B1-2018-607 and ASD-B1-2019-153 Rebid can secure the Invitation for Negotiation and Negotiation Documents **free of charge** from the BAC I Secretariat c/o Ms. Ana G. Asprec at the 5F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City upon presentation of original copy of Official Receipt.

Other interested qualified bidders can still participate and acquire the Negotiation Documents upon payment of a non-refundable fee. However, bidders who previously bought bidding documents for Bid Ref. No. ASD-B1-2019-607 and ASD-B1-2019-153 Rebid may acquire the bidding documents free-of-charge upon presentation of official receipt.

For the Pre-Nego Conference, suppliers are encouraged to send their authorized technical representatives or personnel who are familiar with the negotiation requirements and will prepare the documents for the supplier.

10. The Schedule of Negotiation Activities shall be as follows:

ACTIVITIES	TIME	VENUE
1. Invitation and Issuance of Nego Documents	8:00 AM to 4:00 PM Mondays to Fridays Starting <b>10 March 2020</b>	5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City
2. Pre-Nego Conference	<b>20 March 2020 (Friday)</b> <b>4:00 PM</b>	
3. Submission and Opening of Proposals / Offers	<b>04 MAY 2020 (Monday)</b> <b>4:00 PM</b>	

11. Interested suppliers may obtain further information from the BAC Secretariat c/o Ms. Ana DG Asprec at the 5/F NDC Building, 116 Tordesillas Street, Salcedo Village, 1227 Makati City, from 8:00 AM to 4:00 PM only, Mondays to Fridays starting **10 March 2020** at Tel No. 8818-98-01 loc. 308.
12. PITC reserves the right to accept or reject any Proposal or Offer, to annul the negotiation process, and to reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected Supplier or Suppliers.

**(Sgd) PITC, Bids & Awards Committee I**

Postings on **10 March 2020** at PhilGEPS, PITC Website ([www.pitc.gov.ph](http://www.pitc.gov.ph)) & PITC Bulletin Board.